Norman P. Li

Singapore Management University School of Social Sciences 10 Canning Rise, Level 4 Singapore 179873 +65 68280864 normanli@smu.edu.sg http://www.normli.com

2016

2011

ACADEMIC A	PPOINTMENTS (full-time)	
	Singapore Management University School of Social Sciences	Singapore
2022 – pres 2008 - 2021	Professor of Psychology Associate Professor of Psychology	
	University of Texas at Austin	Austin, TX
0000 0010	College of Liberal Arts, Department of Psychology Adjunct Assistant Professor	
2009 - 2010 2003 - 2009	Assistant Professor Assistant Professor	
EDUCATION ((degrees earned)	
	Arizona State University	Tempe, AZ
1998 - 2003	College of Arts and Sciences	
	PhD in Social Psychology - May, 2003	
	MA in Social Psychology - May, 2001	
	University of Michigan	Ann Arbor, MI
	Graduate School of Business Administration	,
	MBA in Finance	
	Northwestern University	Evanston, IL
	College of Arts and Sciences	
	BA in Economics	
AWARDS (sin	ce PhD)	
	National Science Foundation	Arlington, VA
2009 - 2012	Consultant Proposal #0843763: "Fundamental Goals and Decision Makin	ng" awarded \$600,000
	Singapore Management University	Singapore
2022-2023	Principal Investigator	
	Technology Enhanced Learning Fund, awarded S\$69,250 for develop interactive game for teaching evolutionary processes	"Evolution Game" to
2022-2023	Co-Investigator	
2022 2020	Collaborative project with Ming Chuan University, Taiwan: "U	Jncovering themes of
	mating and survival in "Dream of the Red Chamber" to Chine	
	Singapore" awarded NT\$280,000 (Taiwan) + S\$12,900 (Sing	
2018 - 2019	Research Capacity Building Fund, awarded S\$41,000	
	Let Very Cl P. Herr Co. Decreed Proceeds 1 1 Co	

Lee Kong Chian Fellow for Research Excellence, awarded S\$15,000

Lee Kuan Yew Fellow for Research Excellence, awarded S\$10,000

2010	School of Social Sciences Research Excellence Award
	Singapore Management University – Ministry of Education Tier 1 Singapore
2016 - 2018	Principal Investigator
	"A Life History Mismatch Perspective on Low Fertility in Modern Society" awarded
	S\$143,655.20
2014 - 2015	Principal Investigator "Environmental Migmatch" awarded School South
2013 - 2014	"Environmental Mismatch" awarded S\$26,891.11 Principal Investigator
2013 - 2014	"Causal Factors Underlying Variation in Attitudes Toward Marriage and Procreation"
	awarded \$\$24,524.78
2012 - 2013	Principal Investigator
	"The Effectiveness of Male Social Dominance on Women's Dating Interest In Live
	Interactions" awarded S\$23,181.44
2011 - 2012	Principal Investigator
	"Mating Evaluations Among Individual Who Vary on Key Traits" awarded S\$20,714
2009 - 2010	Principal Investigator
222	"Mate Preferences in Naturalistic Settings" awarded S\$26,452
2008 - 2009	Principal Investigator "Attitudes Toward Mating and Marriage in Singapore and the U.S." awarded S\$18,902
	Attitudes Toward Mating and Marriage in Singapore and the 0.5. awarded 5\$10,902
	Human Behavior and Evolution Society Philadelphia, PA
2006-Jun	Postdoctoral Competition Award (1st of 35 entries), for paper and talk: "Sex
	Similarities and Differences in Preferences for Short-Term Mates"
	The court of the court Court Australia
0010 0014	University of Texas at San Antonio San Antonio, TX Co-PI, UTSA College of Business International Research Grant
2013 - 2014	"Spending on Girls in an Economic Recession: An Exploration of Cultural Differences
	in Spending on Sons vs. Daughters" awarded \$4,000
	of o o o o o o o-
2012 - 2014	Co-PI, UTSA College of Business International Research Grant
	"Hormonal Influences on Consumer Behavior: A Cross-Cultural Examination" awarded
	\$5,572
	University of Texas at Austin Austin, TX
2006	Special Research Grant
	Awarded \$750 for research investigating ovulatory and hormonal effects on women's
	clothing preferences
2006	Proposal Award
	Awarded \$2,000 for grant proposal
0004	Elt- B
2004	Faculty Research Development Summer Research Assignment Awarded 2 months of summer salary for contrast effects research
	Awarded 2 months of summer salary for contrast effects research
	Undergraduate Research Awards and Fellowships
2008	Awarded \$995 for research with undergraduate Stephanie Cantu
2007	Awarded \$900 for research with undergraduate Jan Dulay
2006	Awarded \$1,000 for research with undergraduate Jennifer Lopez
2006	Awarded \$1,000 for research with undergraduate Colette Laquey
2004	Awarded \$1,000 for research with honors student Christina Chou
2003	Awarded \$1,000 for research with honors student April Smith
	National Science Foundation
2004-Aug	U.S. National Committee for Psychology

Awarded \$1,000

- Ackerman, J. M., Samore, T., Fessler, D. M. T., Kupfer, T. R., Choi, S., Merrell, W. N., Aarøe, L., ..., **Li, N. P.**, ..., & Žeželj, I. (in press). I see sick people: Beliefs about sensory detection of infectious disease are largely consistent across cultures. *Brain Behavior and Immunity*. [ISI₂₀₂₃ IF = 8.8]
- **Li**, **N. P.**, & Lim, A. J. Y. (in press). Competitive stress and life history mismatch. *Behavioral and Brain Sciences*. [ISI2023 IF = 29.3]
- Liu, Y., Stivers, A. W., Murphy, R. O., Van Doesum, N. J., Joireman, J., Gallucci, M., ..., **Li, N. P.**, ..., Yong, J. C.*, & Van Lange, P. A. M. (in press). Wherefore art thou competitors? How situational affordances help differentiate among prosocials, individualists, and competitors. *European Journal of Personality*. https://doi.org/10.1177/08902070241298850 [ISI₂₀₂₃ IF = 5.9]
- O, J., Aspden, T., Thomas, A. G., Chang, L., Ho, M. H. R., **Li, N. P.**, & van Vugt, M. (in press). Mind the gap: development and validation of an evolutionary mismatched lifestyle scale and its impact on health and wellbeing. *Heliyon*. [ISI₂₀₂₃ IF = 3.4]
- Samore, T., Fessler, D. M. T., Sparks, A. M., Holbrook, C., Aaroe, L., ..., **Li, N. P.**, ..., Tan, L. K. L.*, ... (in press). Accordance and conflict between religious and scientific precautions against COVID-19 in 27 societies. *Religion, Brain, & Behavior*. [ISI₂₀₂₃ IF = 3.6]
- Tan, L. K. L.*, **Li**, **N. P.**, & Tan, K. (in press). Cash, crowds, and cooperation: The effects of population density and resource scarcity on cooperation in the dictator game. *Evolution and Human Behavior*. [ISI₂₀₂₃ IF = 5.1]
- Yong, J. C.*, Aziz, I. A. S.*, Xiao, H., & **Li, N. P.** (in press). Interactive effects of intrasexual competitiveness, same-sex competition, and physical attractiveness on temporal discounting. *Personality and Individual Differences*. [ISI₂₀₂₃ IF = 4.3]
- Koh, B. & **Li, N. P.** (2025). Dawn of the Duck A single player game/simulation to teach evolutional psychology. *Cyber-Physical Learning Journal*, Singapore University of Technology and Design. Singapore. https://sutd.edu.sg/innovation/campusx/cpl-journal/publication/dawn-of-the-duck
- Aung, T., Hill, A. K., Hlay, J. K., Hess, C., Hess, M., Johnson, J., Doll, L., Carlson, S. M., Magdinec, C., González-Santoyo, I., Walker, R. S., Bailey, D., Arnocky, S., Kamble, S., Vardy, T., Kyritsis, T., Atkinson, Q., Jones, B., Koster, J., Burns, J., Palomo-Vélez, G., Tybur, J. M., Muñoz-Reyes, J., Choy, B. K. C., Li, N. P., Klar, V., Batres, C., Bascheck, P., Schild, C., Penke, L., Pazhoohi, F., Kemirembe, K., Valentova, J. V., Varella, M. A. C., da Silva, C. S. A., Borras-Guevara, M., Hodges-Simeon, C., Ernst, M., Garr, C., Chen, B., & Puts, D. (2024). Effects of voice pitch on social perceptions vary with relational mobility and homicide rate. *Psychological Science*, *35*(3), 250-262. https://doi.org/10.1177/09567976231222288 [ISI₂₀₂₃ IF = 8.2]
- Koohgard, S.*, Tan, L.*, **Li, N. P.**, & Hashemi, M. (2024). The impact of modernization on mating strategies in Iran: A comparison across cities versus small towns. *Personality and Individual Differences*, 221, 112546. [ISI $_{2023}$ IF = 4.3]
- Tan, L. K. L.*, Folwarczny, M.*, Otterbring, T., & **Li, N. P.** (2024). Hot at the top: The influence of self-rated attractiveness on self-perceived status. *Current Research in Ecological and Social Psychology*, 7, 100205. https://doi.org/10.1016/j.cresp.2024.100205
- van Vugt, M., & Colarelli, S. M., & **Li**, **N. P.** (2024). Digitally connected, evolutionarily wired: An evolutionary mismatch perspective on digital work. *Organizational Psychology Review*. https://doi.org/10.1177/20413866241232138 [ISI₂₀₂₃ IF = 3.9]

- Colarelli, S. M., Mirando, T. J., Han, K., **Li**, **N. P.**, Vespi, C.*, Klein, K. A., & Fales, C. P. (2023). Responses to COVID-19 threats: An evolutionary psychological analysis. *Evolutionary Psychological Science*, 9(2), 186-196. [ISI₂₀₂₃ IF = 1.5]
- Folwarczny, M.*, Otterbring, T., Sigurdsson, V., Tan, L. K. L.*, & **Li**, **N. P.** (2023). Old minds, new marketplaces: How evolved psychological mechanisms trigger mismatched food preferences. *Evolutionary Behavioral Sciences*, 17(1), 93-101. [ISI₂₀₂₃ IF = 1.3]
- Fu, J.*, Tan, L. K. L.*, **Li**, **N. P.**, & Wang, X. T. (2023). Imprinting-like effects of early adolescent music. *Psychology of Music*, *52*(1). https://doi.org/10.1177/03057356231156201 [ISI₂₀₂₃ IF = 1.7]
- Lim, A. J.*, **Li**, **N. P.**, Manesi, Z., Neuberg, S., van Vugt, M., Meltzer, A., & Tan., K. (2023). Desire for social status affects marital and reproductive attitudes: A life history mismatch perspective. *Current Research in Ecological and Social Psychology*, *4*, 100125.
- Samore, T., Fessler, D. M. T., Sparks, A. M., Holbrook, C., Aaroe, L., ..., **Li, N. P.**, ... Wang, X. T. (2023). Greater traditionalism predicts COVID-19 precautionary behaviors across 27 societies. *Scientific Reports*, *13*(1), 4969. [ISI₂₀₂₃ IF = 4.6]
- Tan; K., Choy, B. K. C.*, & **Li**, **N. P.** (2023). The role of humour production and perception in the daily life of couples: An Interest Indicator perspective. *Psychological Science*, *34*(11), 1271-1280. [ISI₂₀₂₃ IF = 8.2]
- Tan L. K. L.*, Folwarczny, M.*, Gąsiorowska, A., & **Li**, **N. P.** (2023). Dolling-up under disease threats the influence of pathogen threats on signaling physical attractiveness. *Evolutionary Behavioral Sciences*. https://doi.org/10.1037/ebs0000327 [ISI₂₀₂₃ IF = 1.3]
- Tsai, M.-H., & **Li**, **N. P.** (2023). Trait self-control, emotions, and openness to alternative viewpoints. *Current Research in Behavioral Sciences*, *5*, 100131. https://doi.org/10.1016/j.crbeha.2023.100131
- Yong, J. C.*, Lim, A. J. Y.*, & **Li, N. P.** (2023). When social status gets in the way of mating: The incompatibility between social status and reproductive goals in modern contexts. *Culture and Evolution*. https://doi.org/10.1556/2055.2022.00028
- Choy, B. K. C.*, **Li**, **N. P.**, & Tan; K. (2022). The long and short of mistress relationships: Sex-differentiated mate preferences reflect a compromise of mating ideals. *Journal of Personality*, *91*(2), 383-399. [ISI₂₀₂₃ IF = 5.0]
- Kanazawa, S. , **Li, N. P.**, & Yong, J. C.*. (2022). Sunshine on my shoulders makes me happy... especially if I'm less intelligent: How sunlight and intelligence affect happiness in modern society. *Cognition and Emotion*, 36(4), 722-730. [ISI₂₀₂₃ IF = 2.6]
- Kanazawa, S., **Li**, **N. P.**, & Yong, J. C.*. (2022). When intelligence hurts and ignorance is bliss: Global pandemic as an evolutionarily novel threat to happiness. *Journal of Personality*, 90(6), 971-987. [ISI₂₀₂₃ IF = 5.0]
- Pick, C., Ko, A., Kenrick, D., T., Wiezel, A., Wormley, A., Awad, E., ..., **Li**, **N**. **P**., ..., Zambrano, D., & Varnum, M. (2022). Fundamental social motives measured across forty-two cultures in two waves. *Scientific Data*, 9(1), 499. [ISI₂₀₂₃ IF = 9.8]
- Tan, K., **Li**, **N. P.**, Meltzer, A., Chin, J. L. J., Tan, L. K. L.; Lim, A. J., Neuberg, S. L., van Vugt, M. (2022). Effects of economic uncertainty and socioeconomic status on reproductive timing: A life history approach. *Current Research in Ecological and Social Psychology*, *3*, 100040.

- Van Doesum, N. J., Murphy, R. O., ... **Li, N. P.**, ... (2022). Reply to Komatsu et al.: From local social mindfulness to global sustainability efforts? *Proceedings of the National Academy of Sciences*, 119(4), e2119303118. [ISI₂₀₂₃ IF = 11.1]
- Van Doesum, N. J., Murphy, R. O., ... **Li, N. P.**, ... (2022). Reply to Nielsen et al.: Social mindfulness associated with countries' environmental performance and individual environmental concern. *Proceedings of the National Academy of Sciences*, 119(9), e2122077119. [ISI₂₀₂₃ IF = 11.1]
- van Leeuwen, F., Inbar, Y., Petersen, M. B., Aaroe, L., Barclay, P., ... Li, N. P., ... Zezelj, I., & Tybur, J. M. (2023). Disgust sensitivity relates to attitudes toward gay men and lesbian women across 31 nations. *Group Processes and Intergroup Relations*, 26(3), 629-651. [ISI₂₀₂₃ IF = 4.4]
- Yong, J. C.* & **Li**, **N. P.** (2022). Elucidating Evolutionary Principles with the Traditional Mosuo: Adaptive Benefits and Origins of Matriliny and "Walking Marriages". *Culture and Evolution*, *19*(1), 22-40. https://doi.org/10.1556/2055.2022.00017
- Yong, J. C.*, Tan, Y. W.*, **Li, N. P.**, & Meltzer, A. L. (2022). Looks and status are still essential: Testing the mate preference priority model with the profile-based experimental paradigm. *Journal of Personality*, 90, 821-845. [ISI₂₀₂₃ IF = 5.0]
- Eriksson, K., Strimling, P., Gelfand, M., Wu J., ... **Li, N. P.**, ... (2021). Perceptions of the appropriate response to norm violation in 57 societies. *Nature Communications*, *12(1)*, 1481. [ISI₂₀₂₃ IF = 16.6]
- Folwarczny, M.*, Christensen, J. D., **Li, N. P.**, Sigurdsson, V., & Otterbring, T. (2021). Crisis communication, anticipated food insecurity, and food preferences: Preregistered evidence of the insurance hypothesis. *Food Quality and Preference*, *91*, 104213. [ISI₂₀₂₃ IF = 5.3]
- Folwarczny, M.*, **Li, N. P.**, Sigurdsson, V., Tan, L. K. L.*, & Otterbring, T. (2021). Development and psychometric evaluation of the Anticipated Food Scarcity Scale (AFSS). *Appetite*, 166, 105474. $[ISI_{2023} IF = 5.4]$
- Pick, C. M., Ko, A., Wormley, A. S., Wiezel, A., Kenrick, D. T., Al-Shawaf, ... **Li, N. P.**, ... Zambrano, D., & Varnum, M. E. W. (2021). Family still matters: Human social motivation during a global pandemic. *Evolution and Human Behavior*, 43, 527 535. [ISI₂₀₂₃ IF = 5.1]
- Van Doesum, N. J., Murphy, R. O., ... **Li, N. P.**, ... (2021). Social mindfulness across the globe. *Proceedings of the National Academy of Sciences*, 118(35), e2023846118. [ISI₂₀₂₃ IF = 11.1]
- Wormley, A. S.*, Scott, M., Grimm, K., **Li, N. P.**, Choy, B. K.C.*, & Cohen, A. B. (2021). Loosening the definition of culture: An investigation of gender and cultural tightness. *Current Research in Ecological and Social Psychology*, *2*, 100021.
- Choy, B. K. C.*, Eom, K., & **Li**, **N. P.** (2021). Cynicism moderates the effect of social exclusion on prosociality through empathy. *Personality and Individual Differences*, *178*: 110871. https://doi.org/10.1016/j.paid.2021.110871 [ISI₂₀₂₃ IF = 4.3]
- Lim, A. J. Y.*, Lau, C.*, & **Li**, **N. P.** (2021). The moderating role of social network size on self-esteem and social media use: An evolutionary mismatch perspective. *Frontiers in Psychology*, *12*: 734206. doi:10.3389/fpsyg.2021.734206. [ISI₂₀₂₃ IF = 3.8]
- Yong, J. C.*, **Li**, **N. P.**, & Kanazawa, S. (2021). Not so much rational but rationalizing: Humans evolved as coherence-seeking, fiction-making animals. *American Psychologist*, 76(5), 781–793. https://doi.org/10.1037/amp0000674 [ISI₂₀₂₃ IF = 16.4]

- Jonason, P. K.*, Betes, S. L.*, & **Li, N. P.** (2020). Solving mate shortages: Lowering standards, casting a wider net, and abstaining. *Evolutionary Behavioral Sciences*, *14*, 160-172. [ISI₂₀₂₃ IF = 1.3]
- **Li, N. P.**, Yong, J. C.*, Tsai, M.-H., Lai, M. H. C., Lim, A. J. Y.*, & Ackerman, J. M. (2020). Confidence is sexy and it can be trained: Examining male social confidence in initial, opposite-sex interactions. *Journal of Personality, 88, 1235-1251.* [ISI₂₀₂₃ IF = 5.0]
- **Li, N. P.**, Yong, J. C.*, & van Vugt, M. (2020). Evolutionary psychology's next challenge: Solving modern problems using a mismatch perspective. *Evolutionary Behavioral Sciences*, *14*, 362-367. [ISI₂₀₂₃ IF = 1.3]
- Thomas, A. G., Jonason, P. K.*, Blackburn, J. D., Kennair, L. E. O., Lowe, R., Malouff, J., Stewart-Williams, S., Sulikowski, D., & **Li**, **N. P.** (2020). Mate preference priorities in the East and West: A cross-cultural test of the mate preference priority model. *Journal of Personality*, 88, 606-620. [ISI₂₀₂₃ IF = 5.0]
- Tsai, M-H., & **Li**, **N. P.** (2020). Depletion manipulations decrease openness to dissent via increased anger. *British Journal of Psychology*, 111, 246-274. [ISI₂₀₂₃ IF = 4.0]
- Valentine, K. A.*, **Li**, **N. P.**, Meltzer, A. L., & Tsai, M-H. (2020). Mate preferences for warmth-trustworthiness predict romantic attraction in the early stages of mate selection and satisfaction in ongoing relationships. *Personality and Social Psychology Bulletin*, *46*, 298-311. [ISI₂₀₂₃ IF = 4.0]
- Marcinkowska, U. M.*, Rantala, M. J., Lee, A. J., Kozlov, M. V., Aavik, T., Cai, H., Contreras-Garduño, J., Dixson, B. J., David, O. A., Kaminski, G., **Li, N. P.**, Onyishi, I. E., Prasai, K., Pazhoohi, F., Prokop, P., Rosales Cardozo S. L., Sydney, N., Taniguchi, H., Krams, I., & Dixon, B. J. W. (2019). Women's preferences for men's facial masculinity are strongest under favorable ecological conditions. *Scientific Reports*, *9*, *3387*. [ISI₂₀₂₃ IF = 4.6]
- Shin, J., Suh, E. M., **Li**, **N. P.**, Eo, K., Chong, S. C., & Tsai, M-H. (2019). Darling, get closer to me: Spatial proximity amplifies interpersonal liking. *Personality and Social Psychology Bulletin*, *45*, 300-309. [ISI₂₀₂₃ IF = 4.0]
- Yong, J. C.*, **Li**, **N. P.**, Jonason, P. K.*, & Tan, Y.* (2019). East Asian low marriage and birth rates: The role of life history strategy, culture, and social status affordance. *Personality and Individual Differences*, 141, 127-132. [ISI₂₀₂₃ IF = 4.3]
- Bryant, G. A., Fessler, D. M. T., Fusaroli, R., Clint, E., Amir, D., Chávez, B., Denton, K. K., Díaz, C., Duran, L. T., Fanćovićová, J., Fux, M., Ginting, E. F., Hasan, Y., Hu, A., Kamble, S. V., Kameda, T., Kuroda, K., **Li, N. P.**, Luberti, F. R., Peyravi. R., Prokop, P., Quintelier, K. J. P., Shin, H. J., Stieger, S., Sugiyama, L. S., van den Hende, E. A., Viciana-Asensio, H., Yildizhan, S. E., Yong, J. C., Yuditha, T., Zhou, Y. (2018). The perception of spontaneous and volitional laughter across 21 societies. *Psychological Science*, *29*, 1515-1525. [ISI₂₀₂₃ IF = 8.2]
- Figueredo, A. J., Jacobs, W. J., Gladden, P. R., Bianchi, J., Patch, E. A., Beck, C. J. A., Kavanagh, P. S., Sotomayor-Peterson, M., Jiang, Y.*, & **Li**, **N. P.** (2018). Intimate partner violence, interpersonal aggression, and life history strategy. *Evolutionary Behavioral Sciences*, *12*, 1-31. [ISI₂₀₂₃ IF = 1.3]
- **Li, N. P.**, van Vugt, M., & Colarelli, S. M. (2018). The evolutionary mismatch hypothesis: Implications for psychological science. *Current Directions in Psychological Science*, *27*, 38-44. [ISI₂₀₂₃ IF = 7.2]
- Tay, P. K. C.*, Jonason, P. K.*, **Li**, **N. P.**, & Cheng, G. H. L. (2018). Is memory enhanced by the context or survival threats?: A quantitative and qualitative review of the survival processing paradigm. *Evolutionary Behavioral Sciences*, *13*, 31-54. [ISI₂₀₂₃ IF = 1.3]

- Figueredo, A. J., Garcia, R. A., Jacobs, W. J., Gladden, P. R., Bianchi, J., Patch, E. A., Beck, C. J. A., Kavanagh, P. S., Sotomayor-Peterson, M., Jiang, Y.*, & **Li**, **N. P.** (2017). The K-SF-42: A new short form of the Arizona Life History Battery. *Evolutionary Psychology*, *15*, 1-12. [ISI₂₀₂₃ IF = 1.5]
- Sznycer, D., Al-Shawaf, L., Bereby-Meyer, Y., Curry, O. S., De Smet, D., Ermer, E., Kim, S., Kim, S., **Li, N. P.**, Lopez Seal, M. F., McClung, J., O, J., Ohtsubo, Y., Quillien, T., Schaub, M., Sell, A., van Leeuwen, F., Cosmides, L., & Tooby, J. (2017). Cross-cultural regularities in the cognitive architecture of pride. *Proceedings of the National Academy of Sciences*, *114*, 1874–1879. [ISI₂₀₂₃ IF = 11.1]
- Zhuang, J-Y., Ji, X., Zhao, Z., Fan, M., & **Li**, **N. P.** (2017). The neural basis of human female mate copying: An empathy-led social learning process. *Evolution and Human Behavior*, *38*, *779-788*. [ISI₂₀₂₃ IF = 5.1]
- Bryant, G. A., Fessler, D. M. T., Fusaroli, R., Clint, E., Amir, D., Chávez, B., Denton, K. K., Díaz, C., Duran, L. T., Fanćovićová, J., Fux, M., Ginting, E. F., Hasan, Y., Hu, A., Kamble, S. V., Kameda, T., Kuroda, K., **Li**, **N. P.**, Luberti, F. R., Peyravi. R., Prokop, P., Quintelier, K. J. P., Shin, H. J., Stieger, S., Sugiyama, L. S., van den Hende, E. A., Viciana-Asensio, H., Yildizhan, S. E., Yong, J. C., Yuditha, T., Zhou, Y. (2016). Detecting affiliation in laughter across 24 societies. *Proceedings of the National Academy of Sciences*, 113, 4682–4687. [ISI₂₀₂₃ IF = 11.1]
- Cheung I., Campbell L., LeBel E. P., Ackerman, R. A., Aykutoğlu, B., Bahník, Š., Bowen J. D., Bredow, C. A., Bromberg, C., Caprariello, P. A., Carcedo, R. J., Carson, K. J., Cobb, R. J., Collins, N. L., Corretti, C. A., DiDonato, T. E., Ellithorpe, C., Fernández-Rouco, N., Fuglestad, P. T., Goldberg, R. M., Golom, F. D., Gündog´du-Aktürk, E., Hoplock, L. B., Houdek, P., Kane, H. S., Kim, J. S., Kraus, S., Leone, C. T., **Li, N. P.**, Logan, J. M., Millman, R. D., Morry, M. M., Pink, J. C., Ritchey, T., Root Luna, L. M., Sinclair, H. C., Stinson, D. A., Sucharyna, T. A., Tidwell, N. D., Uysal, A., Vranka, M., Winczewski, L. A., Yong, J. C.* (2016). Registered Replication Report: Study 1 from Finkel, Rusbult, Kumashiro, & Hannon (2002). *Perspectives on Psychological Science*, 11, 750-764. [ISI₂₀₂₃ IF = 12.6]
- **Li, N. P.**, & Kanazawa, S. (2016). Country roads, take me home... to my friends: How intelligence, population density, and friendship affect modern happiness. *British Journal of Psychology*, 107, 675-697. [ISI₂₀₂₃ IF = 4.0]
- Tybur, J. M., Inbar, Y., Aarøe, L., Barclay, P., Barlow, F. K., de Barra, M., Becker, D. V., Borovoi, L., Choi, I., Choi, J. A., Consedine, N. S., Conway, A., Conway, J. R., Conway, P., Adoric, V. C., Demirci, D. E., Fernández, A. M., Ferreira, D. C. S., Ishii, K., Jakšić, I., Ji, T., van Leeuwen, F., Lewis, D. M. G., Li, N. P., McIntyre, J. C., Mukherjee, S., Park, J. H., Pawlowski, B., Petersen, M. B., Pizarro, D., Prodromitis, G., Prokop, P., Rantala, M. J., Reynolds, L. M., Sandin, B., Sevi, B., De Smet, D., Srinivasan, N., Tewari, S., Wilson, C., Yong, J. C.*, & Žeželj, I. (2016). Parasite stress and pathogen avoidance relate to distinct dimensions of political ideology across 30 nations. *Proceedings of the National Academy of Sciences, 113,* 12408-12413. [ISI₂₀₂₃ IF = 11.1]
- Jonason, P. K.*, Garcia, J., Webster, G. D., **Li, N. P.**, & Fisher, H. (2015). Relationship deal-breakers: What individuals do not want in a mate. *Personality and Social Psychology Bulletin*, *41*, 1697-1711. [ISI₂₀₂₃ IF = 4.0]
- Jonason, P.K.*, Wee, S., & **Li, N.P.** (2015). Competition, autonomy, and prestige: Mechanisms through which the Dark Triad predict job satisfaction. *Personality and Individual Differences*, *72*, 112-116. [ISI₂₀₂₃ IF = 4.3]

- Kanazawa, S., & **Li**, **N. P.** (2015). Happiness in modern society: Why intelligence and ethnic composition matter. *Journal of Research in Personality*, *59*, 111-120. [ISI₂₀₂₃ IF = 3.3]
- **Li, N. P.**, Lim, A. J. Y.*, Tsai, M-H., & O, J.* (2015). Too materialistic to get married and have children? *PLoS ONE*, 10(5), e0126543. doi:10.1371/journal. pone.0126543 [ISI₂₀₂₃ IF = 3.7]
- **Li**, **N. P.**, & Meltzer, A. L. (2015). The validity of sex-differentiated mate preferences: Reconciling the seemingly conflicting evidence. *Evolutionary Behavioral Sciences*, *9*, 89-106. [ISI₂₀₂₃ IF = 1.3]
- Segal, N. L., **Li, N. P.**, Graham, J. L.*, Miller, S. A. (2015). Do parents favor their adoptive or biological children? Predictions from kin selection and compensatory models. *Evolution and Human Behavior*, 36, 379-388. [ISI $_{2023}$ IF = 5.1]
- Fletcher, G. J. O., Kerr, P. S. G.*, **Li**, **N. P.**, & Valentine, K. A.* (2014). Predicting romantic interest and decisions in the very early stages of mate selection: Standards, accuracy, and sex differences. *Personality and Social Psychology Bulletin*, 40, 540-550. [ISI₂₀₂₃ IF = 4.0]
- Jonason, P. K.*, Wee, S., & **Li**, **N. P.** (2014). Thinking bigger and better about "bad apples": Evolutionary Industrial/Organizational Psychology and the Dark Triad. *Industrial and Organizational Psychology*, *7*, 117-121. [ISI₂₀₂₃ IF = 15.8]
- Jonason, P. K.*, Wee, S., **Li**, **N. P.**, & Jackson, C. (2014). Occupational Niches and the Dark Triad Traits. *Personality and Individual Differences*, 69, 119-123. [ISI₂₀₂₃ IF = 4.3]
- Marcinkowska, U. M.*, Kozlov, M. V., Cai, H., Contreras-Garduño, J., Dixson, B. J., Gavita, O. A., Kaminski, G., **Li, N. P.**, Lyons, M. T., Onyishi, I. E., Prasai, K., Pazhoohi, F., Prokop, P., Rosales Cardozo S. L., Sydney, N., Yong, J. C.*, & Rantala, M. J. (2014). Cross-cultural variation in men's preference for sexual dimorphism in women's faces. *Biology Letters*, *10*, 20130850. doi:10.1098/rsbl.2013.0850. [ISI₂₀₂₃ IF = 3.3]
- Valentine, K. A.*, **Li**, **N. P.**, Penke, L., & Perrett, D. I. (2014). Judging a man by the width of his face: The role of facial ratios and dominance in mate choice at speed-dating events. *Psychological Science*, 25, 806-811. [ISI₂₀₂₃ IF = 8.2]
- Wee, S., Jonason, P. K.*, & **Li**, **N. P.** (2014). Cultural differences in prioritizing applicant attributes when assessing employment suitability. *European Journal of Work and Organizational Psychology*, 23, 946-956. [ISI₂₀₂₃ IF = 4.3]
- Jonason, P. K.* & **Li**, **N. P.** (2013). Playing hard-to-get: Manipulating one's perceived availability as a mate. *European Journal of Personality*, 27, 458-469. [ISI₂₀₂₃ IF = 5.9]
- Jonason, P.K.*, **Li**, **N.P.**, & Czarna, A., (2013). Quick and Dirty: Some psychosocial costs associated with the dark triad in three countries. *Evolutionary Psychology*, 11, 172-185. [ISI_{2023} IF = 1.5]
- **Li, N. P.**, Yong, J. C.*, Tov, W., Sng, O.*, Fletcher, G. J. O., Valentine, K. A.*, Jiang, Y. F.*, & Balliet, D. (2013). Mate preferences do predict attraction and choices in the early stages of mate selection. *Journal of Personality and Social Psychology*, 105, 757-776. [ISI₂₀₂₃ IF = 7.6]
- Durante, K. D.*, Griskevicius, V., Simpson, J. A., Cantu, S. M.*, & **Li**, **N. P.** (2012). Ovulation leads women to perceive sexy cads as super dads. *Journal of Personality and Social Psychology*, 103, 292-305. [ISI_{2023} IF = 7.6]

- Jonason, P. K.*, **Li**, **N. P.**, & Madson, L. (2012). It is not all about the Benjamins: Understanding preferences for mates with resources. *Personality and Individual Differences*, *52*, 306-310. $[ISI_{2023} IF = 4.3]$
- Jonason, P.K.*, Webster, G.W., Schmitt, D.P., **Li**, **N.P.**, & Crysel, L*. (2012). The antihero in popular culture: A Life History Theory of the Dark Triad. *Review of General Psychology*, *16*, 192-199. [ISI₂₀₂₃ IF =4.2]
- Yong, J. C.*, & **Li**, **N. P.** (2012). Cash in hand, want better looking mate: Significant resource cues raise reported mating standards in men. *Personality and Individual Differences*, *53*, 55-58. [ISI₂₀₂₃ IF = 4.3]
- Ackerman, J. M., Griskevicius, V., & **Li**, **N. P.** (2011). Let's get serious: Communicating commitment in romantic relationship formation. *Journal of Personality and Social Psychology*, *100*, 1079-1094. [ISI₂₀₂₃IF = 7.6]
- Balliet, D., **Li**, **N. P.**, & Joireman, J. (2011). Relating trait self-control and forgiveness within prosocials and proselfs: Compensatory versus synergistic models. *Journal of Personality and Social Psychology*, *101*, 1090-1105. [ISI₂₀₂₃ IF = 7.6]
- Balliet, D., **Li, N. P.**, & Macfarlan, S. J.*, van Vugt, M. (2011). Sex differences in cooperation: A meta-analytic review of social dilemmas. *Psychological Bulletin*, *137*, 881-909. [ISI₂₀₂₃ IF = 22.4]
- Durante, K. M.*, Griskevicius, V., Hill, S. E.*, Perilloux, C.*, & **Li**, **N. P.** (2011). Ovulation, hormonal fluctuation, and product choice. *Journal of Consumer Research*, *37*, 921-934. [ISI₂₀₂₃ IF = 7.2]
- Jonason, P. K.*, Valentine, K. A.*, **Li, N. P.**, & Harbeson, C. L.* (2011). Mate-selection and the Dark Triad: Facilitating a short-term mating strategy and creating a volatile environment. *Personality and Individual Differences*, *51*, *759-763*. [ISI₂₀₂₃ IF = 4.3]
- **Li, N. P.,** Patel, L.*, Balliet, D., Tov, W., & Scollon, C. N. (2011). The incompatibility of materialism and the desire for children: Psychological insights into the fertility discrepancy among modern countries. *Social Indicators Research*, *101*, 391-404. [ISI₂₀₂₃ IF = 3.1]
- **Li, N. P.**, Valentine, K. A.*, & Patel, L.* (2011). Mate preferences in the U.S. and Singapore: A cross-cultural test of the mate preference priority model. *Personality and Individual Differences*, *50*, 291-294. $[ISI_{2023} IF = 4.3]$
- Smith, A. R.*, **Li**, **N.**, & Joiner, T. (2011). The pursuit of success: Can status aspirations negatively affect body satisfaction? *Journal of Social and Clinical Psychology*, 30, 531-547. [ISI₂₀₂₃ IF = 1.7]
- Jonason, P. K.*, **Li**, **N. P.**, & Buss, D. M. (2010). The costs and benefits of the Dark Triad: Implications for mate poaching and mate retention tactics. *Personality and Individual Differences*, 48, 373-378. [ISI $_{2023}$ IF = 4.3]
- Jonason, P. K.*, **Li**, **N. P.**, & Richardson, J.* (2010). Positioning the booty call on the spectrum of relationships: Sexual but more emotional than one-night stands. *Journal of Sex Research*, *47*, 1-10. [ISI₂₀₂₃ IF = 3.6]
- Jonason, P. K.*, **Li**, **N. P.**, & Teicher, E. A. (2010). Who is James Bond? The Dark Triad as an agentic social style. *Individual Differences Research*, *8*, 111-120.
- **Li, N. P.,** Smith, A. R.*, Griskevicius, V., Cason, M. J.*, & Bryan, A. (2010). Intrasexual competition and eating restriction in heterosexual and homosexual individuals. *Evolution and Human Behavior*, 31, 365-372. [ISI₂₀₂₃ IF = 5.1]

- **Li, N. P.**, & Sng, O.* (2010). A necessity for sex difference researchers: A review of David C. Geary, *Male, Female* (2nd Ed.). *Evolutionary Psychology*, 8, 107-109. [ISI₂₀₂₃ IF = 1.5]
- Swami, V., Frederick, D. A., Aavik, T., Alcalay, L, Allik, J., Anderson, D., ..., **Li, N. P.,** ... (2010). The attractive female body weight and female body dissatisfaction in 26 countries across 10 world regions: Results of the International Body Project I. *Personality and Social Psychology Bulletin,* 36, 309-325. [ISI₂₀₂₃ IF = 4.0]
- Valentine, K.*, Koh, S.*, & **Li, N. P.** (2010). Male Aggression and Female Peace-Making: A review of Malcolm Potts and Thomas Hayden, *Sex and war: How biology explains warfare and terrorism and offers a path to a safer world. Evolutionary Psychology, 8, 677-681.* [ISI₂₀₂₃ IF = 1.5]
- Durante, K. M.*, & Li, N. P. (2009). Oestradiol and opportunistic mating in women. *Biology Letters*, 5, 179-182. [ISI₂₀₂₃ IF = 3.3]
- Jonason, P. K.*, **Li**, **N. P.**, & Cason, M. J.* (2009). The "booty call": A compromise between men and women's ideal mating strategies. *Journal of Sex Research*, *46*, 1-11. [ISI₂₀₂₃ IF = 3.6]
- Jonason, P. K.*, **Li**, **N. P.**, Webster, G. D., & Schmitt, D. P. (2009). The Dark Triad: Facilitating a short-term mating in men. *European Journal of Personality*, 23, 5-18. [ISI₂₀₂₃ IF = 5.9]
- Kenrick, D. T., Griskevicius, V., Sundie, J. M., **Li**, **N. P.**, Li, J. Y.*, & Neuberg, S. L. (2009). Deep rationality: The evolutionary economics of decision making. *Social Cognition*, 27, 764-785. (special issue: rationality restored). [ISI₂₀₂₃ IF = 1.9]
- **Li, N. P.**, & Balliet, D. (2009). Emotional expression of capacity and trustworthiness in humor and in social dilemmas. *Behavioral and Brain Sciences*, *32*, 396-397. [ISI_{2023} IF = 29.3]
- **Li, N. P.,** Griskevicius, V., Durante, K. M.*, Jonason, P. K.*, Pasisz, D. J.*, & Aumer, K.* (2009). An evolutionary perspective on humor: Sexual selection or interest indication? *Personality and Social Psychology Bulletin*, *35*, 923-936. [ISI₂₀₂₃ IF = 4.0]
- Durante, K. M.*, **Li, N. P.**, & Haselton, M. G. (2008). Changes in women's choice of dress across the ovulatory cycle: Naturalistic and experimental evidence. *Personality and Social Psychology Bulletin*, 34, 1451-1460. [ISI $_{2023}$ IF = 4.0]
- **Li, N. P.**, Halterman, R. A.*, Cason, M. J.*, Knight, G. P., & Maner, J. K. (2008). The stress-affiliation paradigm revisited: Do people prefer the kindness of strangers or their attractiveness? *Personality and Individual Differences*, 44, 382-391. [ISI₂₀₂₃ IF = 4.3]
- Cottrell, C. A., Neuberg, S. L., & **Li**, **N. P.** (2007). What do people desire in others? A sociofunctional perspective on the importance of different valued characteristics. *Journal of Personality and Social Psychology*, *92*, 208-231. [ISI₂₀₂₃ IF = 7.6]
- **Li, N. P.** (2007). Mate preference necessities in long- and short-term mating: People prioritize in themselves what their mates prioritize in them. *Acta Psychologica Sinica*, *39*, 528-535. (Special issue on evolutionary psychology). [ISI₂₀₂₃ IF =1.5]
- **Li, N. P.**, & Kenrick, D. T. (2006). Sex similarities and differences in preferences for short-term mates: What, whether, and why. *Journal of Personality and Social Psychology*, *90*, 468-489. [ISI₂₀₂₃ IF = 7.6]
- Roese, N. J., Pennington, G. L., Coleman, J., Janicki, M., **Li**, **N. P.**, & Kenrick, D. T. (2006). Sex Differences in Regret: All For Love? *Personality and Social Psychology Bulletin*, *32*, 770-780. [ISI₂₀₂₃ IF = 4.0]

- Kenrick, D. T., **Li**, **N. P.**, & Butner, J. (2003). Dynamical evolutionary psychology: Individual decision rules and emergent social norms. *Psychological Review*, *110*, 3-28. [ISI₂₀₂₃ IF = 5.4]
- Kenrick, D. T., Maner, J., Butner, J., **Li**, **N. P.**, Becker, D. V., & Schaller, M. (2002). Dynamical evolutionary psychology: Mapping the domains of the new interactionist paradigm. *Personality and Social Psychology Review*, 6, 347-356. [ISI₂₀₂₃ IF = 10.6]
- **Li, N. P.**, Bailey, J. M., Kenrick, D. T., & Linsenmeier, J. A. W. (2002). The necessities and luxuries of mate preferences: Testing the tradeoffs. *Journal of Personality and Social Psychology*, 82, 947-955. [ISI₂₀₂₃ IF = 7.6]
- Kenrick, D. T., & **Li**, **N**. (2000). The Darwin is in the Details. *American Psychologist*, *55*, 1060-1061. $[ISI_{2023} IF = 16.4]$
- Kenrick, D. T., **Li**, **N**., & Butner, J. E. (2000). Dynamical systems and mating decision rules. *Behavioral* and *Brain Sciences*, 23, 607-608. [ISI₂₀₂₃ IF = 29.3]

PUBLICATIONS – Book chapters

*student/former student

- Groome, S. S.*, Shevlane, L., & **Li.**, **N. P.** (forthcoming). Religious beliefs: Punitive Religion Impact On. In T. K. Shackelford (Ed.), *Encyclopedia of Religious Psychology and Behavior*. New York: Springer.
- Groome, S. S.*, Shevlane, L., & **Li.**, **N. P.** (2025). Prosocial behavior: Punishing God. In T. K. Shackelford (Ed.), *Encyclopedia of Religious Psychology and Behavior*. New York: Springer. https://doi.org/10.1007/978-3-031-38971-9_1068-1
- Ko, N. F.*, **Li, N. P.** (2025). Religion: Evolutionary Foundation for. In: Shackelford, T. (Ed.), Encyclopedia of Religious Psychology and Behavior. New York: Springer, Cham. https://doi.org/10.1007/978-3-031-38971-9_1747-1
- Koh, I. H. Y.*, & **Li.**, **N. P.** (2025). Archetypes. In T. K. Shackelford (Ed.), *Encyclopedia of Religious Psychology and Behavior*. New York: Springer. https://doi.org/10.1007/978-3-031-38971-9_1289-1
- Koh, I. H. Y.*, & **Li.**, **N. P.** (2025). Costly signaling theory. In T. K. Shackelford (Ed.), *Encyclopedia of Religious Psychology and Behavior*. New York: Springer. https://doi.org/10.1007/978-3-031-38971-9_813-1
- **Li, N. P.**, & Choy, B. K. C.* (2023). Partner evaluation and selection. In J. K. Mogilski & T. K. Shackelford (Eds.), *The Oxford Handbook of Evolutionary Psychology and Romantic Relationships* (pp. 94-126). New York: Oxford University Press.
- **Li, N. P.**, & Choy, B. K. C.* (2023). The early stages of mate selection. In D. M. Buss (Ed.)., *The Oxford Handbook of Human Mating* (pp. 121-153). New York: Oxford University Press. https://doi.org/10.1093/oxfordhb/9780197536438.013.2
- Choy, B. K. C.*, & **Li**, **N. P.** (2021). Buss' mate choice theory. In A. D. Lykins (Ed.), *Encyclopedia of Sexuality and Gender* (pp. 1-12). New York: Springer. DOI: https://doi.org/10.1007/978-3-319-59531-3_44-1
- Choy, B. K. C.*, & **Li**, **N. P.** (2021). Differences between short-term and long-term relationships relative to mate choice. In A. D. Lykins (Ed.), *Encyclopedia of Sexuality and Gender* (pp. 1-10). New York: Springer. DOI: https://doi.org/10.1007/978-3-319-59531-3_45-1

- Choy, B. K. C.*, & **Li**, **N. P.** (2021). Factors that promote or predict infidelity. In A. D. Lykins (Ed.), *Encyclopedia of Sexuality and Gender* (pp. 1-12). New York: Springer. DOI: https://doi.org/10.1007/978-3-319-59531-3_43-1
- Choy, B. K. C.*, & **Li**, **N. P.** (2021). Romantic/Emotional Infidelity. In A. D. Lykins (Ed.), *Encyclopedia of Sexuality and Gender* (pp. 1-12). New York: Springer. https://doi.org/10.1007/978-3-319-59531-3_43-1
- Choy, B. K. C.*, & Li, N. P. (2021). Sex differences in mate choice. In A. D. Lykins (Ed.), *Encyclopedia of Sexuality and Gender* (pp. 1-8). New York: Springer. https://doi.org/10.1007/978-3-319-59531-3_46-1
- **Li, N. P.,** Tan, L. K. L.*, & Choy, B. K. C.* (2021). Evolution, biology, and attraction. In O. Braddick (Ed.), *The Oxford Research Encyclopedia of Psychology*. New York: Oxford University Press. https://doi.org/10.1093/acrefore/9780190236557.013.302
- Yong, J. C.*, & **Li**, **N. P.** (2021). Social and personality perspectives on parenting in evolutionary context. In T. K. Shackelford & V. Weekes-Shackelford (Eds.), *The Oxford Handbook of Evolutionary Psychology and Parenting* (pp.66-96). New York: Oxford University Press. https://doi.org/10.1093/oxfordhb/9780190674687.013.5
- **Li, N. P.** (2020). Douglas Kenrick. In T. K. Shackelford & V. Weekes-Shackelford (Eds.), *Encyclopedia of Evolutionary Psychological Science* (pp. 1-6). New York: Springer. https://doi.org/10.1007/978-3-319-16999-6_642-1
- van Vugt, M., De Vries, L. P., & **Li, N. P.** (2020). Nudging evolutionary mismatched behaviors: Implications for social psychology and public policy. In J. Forgas, K. Fiedler, & W. Crano (Eds.), *Sydney Symposium of Social Psychology* (pp. 40-57). New York: Taylor and Francis. https://doi.org/10.4324/9780367816407
- Kanazawa, S., & **Li, N. P.** (2018). The Savannah Theory of happiness. In R. L. Hopcroft (Ed.), *The Oxford Handbook of Evolution, Biology, & Society* (pp. 171-194). Oxford: Academic Press. https://doi.org/10.1093/oxfordhb/9780190299323.013.48
- Kheng, K. C.*, Yong, J. C., & **Li**, **N. P.** (2018). Obligatory parental investment. In T. K. Shackelford & V. Weekes-Shackelford (Eds.), *Encyclopedia of Evolutionary Psychological Science* (pp. 5525–5529). New York: Springer. https://doi.org/10.1007/978-3-319-16999-6_1992-1
- **Li, N. P., &** Yong, J. C.* (2018). Sexual conflict in mating strategies. In T. K. Shackelford & V. Weekes-Shackelford (Eds.), *Encyclopedia of Evolutionary Psychological Science* (pp. 1-10). New York: Springer. https://doi.org/10.1007/978-3-319-16999-6_1988-1
- Melia, N. V.*, & **Li, N. P.** (2018). Quantity vs. quality of offspring. In T. K. Shackelford & V. Weekes-Shackelford (Eds.), *Encyclopedia of Evolutionary Psychological Science* (pp. 1-5). New York: Springer. https://doi.org/10.1007/978-3-319-16999-6_1989-1
- Melia, N. V.*, & **Li, N. P.** (2018). Sociosexuality and sexual conflict in mating strategies. In T. K. Shackelford & V. Weekes-Shackelford (Eds.), *Encyclopedia of Evolutionary Psychological Science* (pp. 7804-7808). New York: Springer. https://doi.org/10.1007/978-3-319-16999-6_3698-1
- Tay, A. J.*, Yong, J. C.*, & **Li, N. P.** (2018). Production of eggs and sperm. In T. K. Shackelford & V. Weekes-Shackelford (Eds.), *Encyclopedia of Evolutionary Psychological Science* (pp. 6305-6309). New York: Springer. https://doi.org/10.1007/978-3-319-16999-6_1991-1

- Yong, J. C.*, & **Li**, **N. P.** (2018). The adaptive functions of jealousy. In H. C. Lench (Ed.), *Functions of Emotion* (pp. 121-140). New York: Springer. https://doi.org/10.1007/978-3-319-77619-4_7
- Valentine, K. A.*, **Li**, **N. P.**, & Yong, J. C.* (2017). Competitive motherhood: Helping offspring have higher reproductive success. In M. L. Fisher (Ed.), *The Oxford Handbook of Women and Competition* (pp. 479-504). New York: Oxford University Press.
- Yong, J. C.*, **Li**, **N. P.**, Valentine, K. A.*, & Smith, A. R.* (2017). Female virtual intrasexual competition and its consequences: an evolutionary mismatch perspective. In M. L. Fisher (Ed.), *The Oxford Handbook of Women and Competition* (pp. 657-680). New York: Oxford University Press.
- Long, M. L. W.*, & **Li, N. P.** (2016). Violation of long-term mate preferences. In T. K. Shackelford & V. Weekes-Shackelford (Eds.), *Encyclopedia of Evolutionary Psychological Science*. New York: Springer. https://doi.org/10.1007/978-3-319-16999-6_3720-1
- Yong, J. C.*, & Li, N. P. (2016). Advertising. In T. K. Shackelford & V. Weekes-Shackelford (Eds.), Encyclopedia of Evolutionary Psychological Science. New York: Springer. https://doi.org/10.1007/978-3-319-16999-6_1854-1
- Yong, J. C.*, & **Li**, **N. P.** (2016). Differential parental investment. In T. K. Shackelford & V. Weekes-Shackelford (Eds.), *Encyclopedia of Evolutionary Psychological Science*. New York: Springer. https://doi.org/10.1007/978-3-319-16999-6_1898-1
- Yong, J. C.*, & **Li**, **N. P.** (2016). Sex similarities versus gender symmetry. In T. K. Shackelford & V. Weekes-Shackelford (Eds.), *Encyclopedia of Evolutionary Psychological Science*. New York: Springer. https://doi.org/10.1007/978-3-319-16999-6_25-1
- Yong, J. C.*, & **Li**, **N. P.** (2016). Violation of short-term mate preferences. In T. K. Shackelford & V. Weekes-Shackelford (Eds.), *Encyclopedia of Evolutionary Psychological Science*. New York: Springer. https://doi.org/10.1007/978-3-319-16999-6_3816-2
- Kenrick, D. T., Maner, J. K., & **Li**, **N. P.** (2015). Evolutionary social psychology: From selfish genes to collective selves. In D. M. Buss (Ed.), *The Handbook of Evolutionary Psychology* (2nd Ed.). New York: Wiley.
- **Li, N. P.**, Smith, A. R.*, Yong, J. C.*, & Brown, T. A.* (2014). Intrasexual competition and other theories of eating restriction. In T. K. Shackelford and V. A. Weekes-Shackelford (Eds.), *Evolutionary Perspectives on Human Sexual Psychology and Behavior* (pp. 323-346). New York: Springer.
- Jonason, P. K.*, Valentine, K. A.*, & **Li**, **N. P.** (2012). Human mating. In V. S. Ramachandran (Ed.), *Encyclopedia of Human Behavior* (2nd. ed., Vol. 2, pp. 371-377). Oxford: Academic Press.
- **Li, N. P.**, Sng, O.*, & Jonason, P. K.* (2012). Sexual conflict in mating strategies. In A. T. Goetz & T. K. Shackelford (Eds.), *Oxford Handbook of Sexual Conflict in Humans* (pp. 49-71). New York: Oxford.
- Valentine, K. A.*, & **Li**, **N. P.** (2012). Mate selection. In V. S. Ramachandran (Ed.), *Encyclopedia of Human Behavior* (2nd ed., Vol. 2, pp. 564-570). Oxford: Academic Press.
- **Li, N. P.** (2011). An Introduction and Dialogue from a Chinese-American Evolutionary Social Psychologist. In X. T. Wang (Ed.), *Thus Spake the Evolutionary Psychologists* (pp. 86-93). Beijing: Peking University Press.

- Cason, M. J.*, & Li, N. P. (2010). Mate selection. In I. B. Weiner & W. E. Craighead (Eds.), *Corsini's Encyclopedia of Psychology: Vol. 3* (4th ed., pp. 970-971). Hoboken, NJ: Wiley.
- **Li**, **N. P.**, & Tausczik, Y. R.* (2009). Mate preferences. In H. T. Reis & S. Sprecher (Eds.), *Encyclopedia of Human Relationships* (pp. 1071-10750. Thousand Oaks, CA: Sage.
- **Li**, **N. P.** (2007). Intelligent priorities: Adaptive long- and short-term mate preferences. In G. Geher, & G. Miller (Eds.), *Mating Intelligence: Sex, Relationships, and the Mind's Reproductive System* (pp. 105-119). Mahwah, NJ: Erlbaum.
- **Li**, **N. P.**, & Durante, K. M.* (2007). Sex and mating. In W. A. Darity, Jr. (Ed.), *International Encyclopedia of the Social Sciences (2nd Ed.)*. Farmington Hills, MI: Macmillan Reference.
- Kenrick, D. T., Maner, J. K., & **Li**, **N. P.** (2005). Evolutionary social psychology: From selfish genes to collective selves. In D. M. Buss (Ed.), *The Handbook of Evolutionary Psychology* (pp. 803-827). New York: Wiley.
- Kenrick, D. T., Becker, D. V., Butner, J., **Li**, **N. P.**, & Maner, J. K. (2003). Evolutionary cognitive science: Adding what and why to how the mind works. In K. Sterelney, & J. Fitness (Eds.), *From mating to mentality: Evaluating evolutionary psychology* (pp. 13-38). New York: Psychology Press.

PUBLICATIONS - Other

*student/former student

Li, **N. P.** (2018). Evolutionary mismatch: Getting to the root of modern problems. *The HEAD Foundation THink Digest*, 4, 12-15.

PRESENTATIONS – Conference talks

*student/former student

- **Li, N. P.**. (2025, June). Why people aren't having children: A life history mismatch perspective on low fertility. Invited plenary talk presented at the 36th annual meeting of the Human Behavior and Evolution Society, Atlantic City, NJ.
- Colarelli, S. M., Lim, A. J. Y., Liu, X., **Li**, **N. P.**, Wei, L., Tsai, M., O, J., & Van Vugt, M. (2023, June). *Effects of evolutionarily novel and natural stimuli on creativity: An evolutionary mismatch framework*. Talk presented at the 34th annual meeting of the Human Behavior and Evolution Society. Palm Springs, CA.
- **Li, N. P.**; Yong, J. C.; Tsai, M-H.; Lai, M. H. C.; Lim, A. J. Y.; Ackerman, J. M. (2023, June 3). *Confidence is sexy and trainable: Examining an important but neglected mate preference*. Talk presented at the 34th annual meeting of the Human Behavior and Evolution Society, Palm Springs, CA.
- Lim, A. J., Lau, C., & **Li, N.P.** (2023, June). *The moderating role of social network size on social media use and self-esteem: An evolutionary mismatch perspective.* Talk presented at the 34th annual meeting of the Human Behavior and Evolution Society, Palm Springs, CA.
- Yong, J. C., Lim, A. J. Y., & **Li**, **N. P.** (2023, June). When social status gets in the way of reproduction in modern settings: An evolutionary mismatch perspective. Talk presented at the 34th annual meeting of the Human Behavior and Evolution Society, Palm Springs, CA.
- Aung, T., Hill, A, Hlay, J., Hess, C., Hess, M., Johnson, J., Doll, L., Carlson, S.M., Magdinec, C., González-Santoyo, I., Walker, R., Bailey, D., Arnocky, S., Kamble, S., Vardy, T., Kyritsis, T., Atkinson, Q., Jones, B., Koster, J., Palomo-Vélez, G., Tybur, J., Muñoz-Reyes, J., Choy, B. K. C., Li, N., Langenhoff, A., Klar, V., Batres, C., Bascheck, P., Schild, C., Penke, L., Pazhoohi, F., Kemirembe, K., Valentova, J.V., Varella, M.A. C., Silva, C. S. A. d., Borras-Guevara, M., Hodges-Simeon, C., Ernst, M., Garr, C., Chen, B., Puts, D. A. (2022, April). Sociocultural factors modulate effects of voice pitch on social perceptions. Presented at the 15th annual Evolutionary Behavioral Science Conference of the Northeastern Evolutionary Psychology Society (virtual).

- Choy, B. K. C.*, **Li**, **N. P.**, Tan, K. (2021, May 26). *Sex-differentiated mate preferences for mistress relationships reflect a compromise of mating ideals*. Presented at the 33rd annual meeting of the Association for Psychological Science.
- **Li, N. P.** (2020, Feb 29). *It's a mismatched world.* Presented in the Evolutionary Mismatches for Relationships, Politics, and Goal Pursuit symposium at the 21st annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- **Li, N. P.,** & Manesi, Z. (2017, Oct 5). *Life history mismatch: Insights into why people are delaying marriage and not having children*. Invited talk presented at the Attraction and Relationships preconference of the 53rd annual meeting of the Society for Experimental Social Psychology, Boston, MA.
- Tsai, M. H., & **Li**, **N. P.** (2017, July). *How does self-control depletion influence accommodation during task conflict?* Presented at the International Association for Conflict Management (IACM) Conference, Berlin, Germany.
- **Li, N. P.**, Tay, A.*, & Yong, J.* (2017, May 26). Why are people having fewer children? Presented in the Work-Life Balance: Social, Organizational, and Evolutionary Perspectives symposium at the 29th annual meeting of the Association for Psychological Science, Boston, MA.
- Valentine, K. A.*, **Li**, **N. P.**, Meltzer, A. L., & Tsai, M. H. (2017, May 31). *Personability as a parenting indicator and attraction and relationship satisfaction predictor*. Presented at the 29th annual meeting of the Human Behavior and Evolution Society, Boise, ID.
- **Li, N. P.,** Valentine, K. A.*, & Yong, J. C.*, (2016, June). *Are mate preferences valid?* Presented in the Current Developments in Human Mating Research symposium at the 28th annual meeting of the Human Behavior and Evolution Society, Vancouver, BC.
- Valentine, K. A.*, & **Li**, **N. P.** (2015, May). *Bioecological exchange theory: Both sexes trade resources for childcare when selecting a long-term mate*. Presented at the 27th annual meeting of the Human Behavior and Evolution Society, Columbia, MO.
- **Li, N. P.** (2015, February). *Is low fertility here to stay... Or can Singapore make more babies?*Introduction talk presented at the first Psychology and Public Policy Conference at Singapore Management University, Singapore.
- **Li**, **N. P.** (2014, July). *In social judgments, priorities matter*. Invited keynote talk presented at the 2nd International Symposium of Decision Making and Brain Research, Beijing, China.
- **Li, N. P.**, Valentine, K. A.*, Sng, O.*, & Fletcher, G. J. O. (2014, February). *Mate selection in initial, live-interactive contexts: Men want moderate attractiveness, women want moderate social status.* Invited talk presented at the Gender Differences In Romantic Relationships special session at the Close Relationships preconference of the 15th annual meeting of the Society for Personality and Social Psychology, Austin, TX.
- **Li, N.**, & Aumer, K.* (2013, June). *The Interest Indicator Model of humor: How to tell if someone likes you.* Presented at the 12th annual meeting of the Hawaii International Conference on Social Sciences, Honolulu, HI.
- Jonason, P.K.*, Czarna, A.*, & **Li**, **N. P.** (2012, August). *Location, location, location: The Dark Triad and Life History indicators in American, Singaporean, and Polish samples.* Presented at the 21st Biennial International Conference On Human Ethology, Vienna, Austria.

- Figueredo, A. J., Gladden, P. R.*, Beck, C. J. A., Sotomayor-Peterson, M., Del Giudice, M., Angeleri, R., Li, N., & Jiang, Y.* (2012, June). *Interpersonal aggression and life history strategy: A cross-cultural study*. Presented at the 24th annual meeting of the Human Behavior and Evolution Society, Albuquerque, NM.
- Durante, K. M.*, **Li**, **N. P.**, Griskevicius, V., Simpson, J. A., & Cantu, S. M.* (2012, June). *Ovulation leads women to perceive sexy cads as good dads*. Presented at the 24th annual meeting of the Human Behavior and Evolution Society, Albuquerque, NM.
- **Li, N. P.** (2011, May). Why are people staying single (and delaying marriage and family)? Insights from three lines of social/evolutionary psychological research. Invited talk presented at the 6th annual forum of the Family Research Network, Singapore.
- Ackerman, J. M, Griskevicius, V., **Li**, **N. P.** (2010, June). *Let's get serious: Communicating commitment in romantic relationships*. Presented at the 22nd annual meeting of the Human Behavior and Evolution Society, Eugene, OR.
- Balliet, D., **Li, N. P.**, & Macfarlan, S. J.* (2010, June). *Sex differences in cooperation: A meta-analytic review of social dilemmas*. Presented at the 22nd annual meeting of the Human Behavior and Evolution Society, Eugene, OR.
- Durante, K. M.*, Griskevicius, V., Simpson, J. A., & **Li**, **N. P.** (2010, June). *Ovulation leads women to over-perceive commitment from sexy cads but not good dads*. Presented at the 22nd annual meeting of the Human Behavior and Evolution Society, Eugene, OR.
- **Li, N. P.**, Griskevicius, V., Durante, K. M.*, & Jonason, P. K.* (2010, June). *An Evolutionary perspective on humor: Sexual selection or interest indication?* Presented at the 22nd annual meeting of the Human Behavior and Evolution Society, Eugene, OR.
- **Li, N.**, Scollon, C. & Tov, W. (2009, June). *It's a wonderful life for some: An examination of satisfaction across domains*. Presented at the 8th annual meeting of the Hawaii International Conference on Social Sciences, Honolulu, HI.
- Durante, K. M.*, Hill, S. E.*, Perilloux, C.*, & **Li**, **N. P.** (2009, May). Fashion, rivals, and love: The effects of intrasexual competition and fertility on women's consumer behavior. Presented in the Evolutionary Economics: Insights into Motivation, Satisfaction, and Consumer Behavior symposium at the 21st annual meeting of the Human Behavior and Evolution Society, Fullerton, CA.
- Durante, K. M.*, Hill, S. E.*, Perilloux, C.*, & **Li**, **N. P.** (2009, May). Fashion, rivals, and love: The effects of intrasexual competition and fertility on women's consumer behavior. Presented in the Evolutionary Economics: Synergistic Insights into Motivation, Satisfaction, and Consumer Behavior symposium at the 21st annual meeting of the Association for Psychological Science, San Francisco, CA.
- **Li, N. P.**, Scollon, C. N. & Tov, W. (2009, May). *It's a wonderful life for some: An examination of goals and satisfaction by domains*. Presented in the Evolutionary Economics: Insights into Motivation, Satisfaction, and Consumer Behavior symposium at the 21st annual meeting of the Human Behavior and Evolution Society, Fullerton, CA.
- **Li, N. P.**, Scollon, C. N. & Tov, W. (2009, May). *It's a wonderful life for some: An examination of goals and satisfaction by domains*. Presented in the Evolutionary Economics: Synergistic Insights into Motivation, Satisfaction, and Consumer Behavior symposium at the 21st annual meeting of the Association for Psychological Science, San Francisco, CA.

- Jonason, P.*, **Li, N.**, Webster, G., Schmitt, D. (2008, June). *An adaptive individual difference perspective on the Dark Triad*. Presented at the Personality and Individual Differences symposium at the 20th annual meeting of the Human Behavior and Evolution Society, Kyoto, Japan.
- Durante, K. M.*, **Li**, **N. P.**, & Haselton, M. G. (2007, June). *Ovulatory shifts in women's choice of dress: Naturalistic and experimental evidence*. Presented at the Menstrual Cycle Effects: EPCs and Flirtation symposium at the 19th annual meeting of the Human Behavior and Evolution Society, Williamsburg, VA.
- **Li, N. P.** (2006, July). *The necessities and luxuries of mate preferences: Priorities for long- and short-term mates.* Presented in the Courtship, Mate Choice, and Long-Term Bonds: Insights from Evolutionary Psychology symposium at the biennial meeting of the International Association for Relationship Research, Rethymnon, Crete.
- **Li**, **N. P.** (2006, June). *Sex similarities and differences in preferences for short-term mates*. Presented in the Mating Motives symposium at the 18th annual meeting of the Human Behavior and Evolution Society, Philadelphia, PA.
- **Li, N. P.**, & Kenrick, D. T. (2006, January). *Humor across the domains: Why you had to be there*. Presented in the Motivation, Cognition, And Social Domains: New Theory And Research In Evolutionary Social Psychology symposium at the 7th annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- **Li, N. P.** (2006, January). *Long- and short-term mate selection priorities: What, whether, and why.* Invited talk presented in the Evolutionary Psychology Preconference at the 7th annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- **Li**, **N.** & Durante, K.* (2005, June). *The effects of ovulatory cycle on women's clothing preferences*. Presented at the 17th annual meeting of the Human Behavior and Evolution Society, Austin, TX.
- **Li**, **N. P.** (2005, January). *Necessities and luxuries: Examining priorities in social psychological choice*. Invited talk presented at the annual meeting of the Social Psychologists in Texas, Huntsville, TX.
- **Li, N. P.** (2004, August). *The economics of mate choice: Illustrating the evolutionary tradeoffs.*Presented at the quadra-annual meeting of the International Congress of Psychology, Beijing, China.
- Kenrick, D. T., **Li**, **N. P.**, & Butner, J. (2003, March). *Dynamical evolutionary psychology: individual decision rules and emergent social norms*. Presented in the Dynamical Models of Personal and Interpersonal Experience symposium at the 4th annual meeting of the Society for Personality and Social Psychology, Los Angeles, CA.
- **Li, N. P.** & Bailey, J. M. (2000, June). *Trade-offs and psychological mechanisms: Experimental methods and mate preferences.* Presented in the Psychological Mechanisms symposium at the 12th annual meeting of the Human Behavior and Evolution Society, Amherst, MA
- Kenrick, D. T., **Li**, **N**., & Butner, J. (1999, June). *Evolutionary psychology and dynamical systems: Watching traits unfold in complex networks*. Presented at the 11th annual meeting of the Human Behavior and Evolution Society, Salt Lake City, UT.
- **Li**, **N.** (1998, July). *The necessities and luxuries of mate preferences*. Presented at the 10th annual meeting of the Human Behavior and Evolution Society, Davis, CA.

Bailey, J. M., **Li, N.**, & Ben Hamida, S. (1998, June). *Evolutionary aspects of mate preferences*. Presented at the annual meeting of the International Academy of Sex Research, Sirmione, Italy.

PRESENTATIONS - Other invited talks and colloquia

- **Li, N. P.** (2023, November 3). Why people are having less children: Insights from mismatch research. Presented at Singapore Management University School of Social Sciences Research Camp, Singapore.
- **Li**, **N. P.** (2023, October 31). *Why convenience is necessarily a curse*. Presented at the Bartle Bogle Hegarty (BBH) inaugural Sleepless Nights event, Singapore.
- **Li**, **N. P.** (2022, April 12). *It's a mismatched world: How progress is making life more difficult.* Presented at the School of Psychology, University of Nottingham Malaysia, Malaysia.
- **Li, N. P.** (2019, December 6). *Evolutionary mismatch: Why progress is making life* more *difficult*. Presented at the Department of Applied Psychology, Chinese University of Hong Kong Shenzhen, Shenzhen, China.
- **Li**, **N. P.** (2019, November 19). *Evolutionary mismatch: Why progress is making life* more *difficult*. Presented at Yale-NUS College, Singapore.
- **Li**, **N. P.** (2019, February 27). *Mismatched: How progress is making life* more *difficult*. Presented at Singapore Management University School of Social Sciences Brown Bag Seminar, Singapore.
- **Li**, **N. P.** (2018, November 8). *Mismatched: Why life is difficult in the modern world.* Presented at The HEAD Foundation Speaker Series, Singapore.
- **Li**, **N. P.** (2017, March). *Humor indicates interest*. Presented at the Neuroscience & Behavioural Disorders Programme, Duke-NUS Medical School, Singapore.
- **Li, N. P.** (2016, February). *How humor indicates interest*. Presented at the Department of Management, Hong Kong Baptist University, Hong Kong.
- **Li, N. P.** (2015, December). Why people aren't having children anymore: Insights from evolutionary social psychology. Presented at the Department of Psychology, Renmin University, Beijing, China.
- **Li**, **N. P.** (2015, December). Why people aren't having children anymore: Insights from evolutionary social psychology. Presented at the Department of Psychology, Peking University, Beijing, China.
- **Li, N. P.** (2015, October). Why people aren't having children in the modern world: Insights from evolutionary social psychology. Presented at the Department of Psychology, Tsinghua University, Beijing, China.
- **Li, N. P.** (2014, August). *The interest indicator model of humor or how to tell if someone likes you.* Invited talk presented at the Department of Eductional Psychology at the Chinese University of Hong Kong, Hong Kong.
- **Li**, **N. P.** (2014, April). Why do Asian countries have low fertility? Insights from three lines of social and evolutionary psychological research. Presented at the SMU-Fudan Joint Research Centre Workshop of the first SMU-Fudan Global Forum at Fudan University, Shanghai, China.

- **Li, N. P.** (2012, March). Why the low fertility? Insights from three lines of social/evolutionary psychological research. Invited inaugural talk presented at the *Profiles of Excellence* lecture series at Singapore Management University, Singapore.
- **Li**, **N. P.** (2011, November). *The budget allocation method: Separating psychological necessities from luxuries.* Presented at Institute of Psychology, Chinese Academy of Sciences, Beijing.
- **Li, N. P.** (2011, March). The Interest Indicator Model of humor: The role of wit in assessing potential relationships. Presented at The Behavioural Sciences Institute at Singapore Management University, Singapore.
- **Li, N. P.** (2010, June). The budget allocation method: Separating psychological necessities from luxuries. Presented at Ohio State University Group for Attitudes and Persuasion psychology colloquium.
- **Li**, **N. P.** (2010, May). *The sociofunctional model of humor: Why being attractive can be funny.* Presented at University of Arizona Psychology Speaker Series.
- **Li, N. P.**, Scollon, C. N. & Tov, W. (2009, October). *It's a wonderful life but not for \$ome: An investigation of goals and satisfaction across domains*. Presented at Singapore Management University Psychology Meeting, Singapore.
- **Li, N. P.** (2009, April). *Tradeoffs, factor analyses, and budget allocation: How else can we use these concepts and tools?* Presented at Singapore Management University Psychology Meeting, Singapore.
- **Li, N. P.**, & Au, E. (2008, September). *Selecting a mate and keeping one: A look at mate preferences and relationship beliefs.* Presented at Singapore Management University Social Sciences Capstone Seminar Series, Singapore.
- **Li**, **N. P.** (2007, March). *Long- and short-term mate selection priorities: What, whether, and why.* Presented at Texas A&M Social Psychology colloquium, College Station, TX.
- **Li, N. P.** (2006, February). *Long- and short-term mate selection priorities: What, whether, and why.* Presented at University of Texas at Austin Social Psychology Area Meeting, Austin, TX.
- **Li**, **N. P.** (2005, August). *Necessities and luxuries: Examining priorities in social psychological choice*. Presented at University of Hawaii Department of Psychology, Honolulu, HI.
- **Li, N. P.** (2004, April). *Necessities and luxuries in mate preferences: Applying economic tools to examine priorities.* Presented at University of Houston Department of Marketing and Entrepreneurship Speaker Series, Houston, TX.
- **Li, N. P.** (2003, November). *Priorities in mate choice: Utilizing economic tools to study social psychological phenomena*. Presented at University of Texas at Austin Social Psychology Area Meeting, Austin, TX.
- Li, N. P., & Kenrick, D. T. (1999, December). *Making me laugh or laughing with me: Sense of humor and sexual selection*. Presented at Arizona State Social Psychology Research Institute, Tempe, AZ.
- **Li, N.**, & Rodriguez, S. (1998, December). Finding the attractive face in the crowd: Is beauty in the preattentive mechanisms of the beholder? Presented at Arizona State Social Psychology Research Institute, Tempe, AZ.

Li, **N.**, & Bailey, J. M. (1998, April). *The necessities and luxuries of mate preferences*. Presented at Northwestern University Social Psychology Colloquia, Evanston, IL.

PRESENTATIONS – Conference posters

* student/former student

- Fu, J.*, Tan, L. K. L.*, Li, N. P., & Wang, X. T. (2024, May). *Imprinting-like effects of adolescent music:* mating or coalition. Poster presented at the 35th annual meeting of the Human Behavior and Evolution Society, Aarhus, Denmark.
- Koh, N. F.*, & Li, N. P. (2024, May). Daddy's money or theirs: Do people choose immediate or future resources in potential mates? Poster presented at the annual meeting of the International Association for Cross-Cultural Psychology, Bali, Indonesia.
- Choy, B. K. C., Eom, K., & **Li**, **N. P.** (2023, June). *People tit harder than they tat: Evidence for the negativity bias in cooperation games*. Poster presented at the 34th annual meeting of the Human Behavior and Evolution Society, Palm Springs, CA.
- Lim, A. J., **Li**, **N. P.**, Neuberg, S. L., Meltzer, A. L., van Vugt, M., & Tan, K. (2023, June). *The effect of population density on marital and reproductive attitudes and decisions: An experimental investigation*. Poster presented at the 34th annual meeting of the Human Behavior and Evolution Society, Palm Springs, CA.
- Tan, L., **Li**, **N. P.**, & Tan., K. (2023, June). *Cash, crowds, and cooperation: The effects of population density and socioeconomic status on cooperation*. Poster presented at the 34th annual meeting of the Human Behavior and Evolution Society, Palm Springs, CA.
- Tan, K., **Li**, **N. P. N.**, & Choy, B. K. C. (2023, June). *The role of humour production and perception in the daily life of couples: An Interest Indicator Perspective*. Poster presented at the 34th annual meeting of the Human Behavior and Evolution Society, Palm Springs, CA.
- Yong, J. C., Tan, Y. W., **Li, N. P.**, & Meltzer, A. (2023, June). *Looks and status are still essential: Testing the mate preference priority model with the profile-based experimental paradigm.* Poster presented at the 34th annual meeting of the Human Behavior and Evolution Society, Palm Springs, CA.
- Yu, S-Y.; Chen, Y-J.; Chen, N. R. Y.; **Li, N. P.** (2023, June). *Mating and survival in classic Chinese fiction: An evolutionary social psychological analysis of Dream of the Red Chamber*. Poster presented at the at the 34th annual meeting of the Human Behavior and Evolution Society, Palm Springs, CA.
- Aung, T., Hill, A. K., Hlay, J. K., Hess, C., Hess, M., Johnson, J., Doll, L. D., Carlson, S. M., Magdinec, C., González-Santoyo, I., Walker, R. S., Bailey, D., Arnocky, S., Kamble, S., Vardy, T., Kyritsis, T., Atkinson, Q., Jones, B., Koster, J., Palomo-Vélez, G., Tybur, J., Muñoz-Reyes, J., Choy, B. K. C.*, Li, N. P., Klar, V., Batres, C., Bascheck, P., Schild, C., Penke, L., Pazhoohi, F., Kemirembe, K., Valentova, J. V., Varella, M. A. C., Silva, C. S. A., Borras-Guevara, M., Hodges-Simeon, C., Ernst, M., Garr, C., Chen, B-B, Puts, D. (2022, June 23). Effects of voice pitch on social perceptions vary with relational mobility and other socioecological variables. Poster presented at the 33rd annual meeting of the Human Behavior and Evolutionary Society annual conference (virtual).
- Choy, B. K. C.*, **Li, N. P.**, & Tan, K. (2022, June 23). *The long and short of mistress relationships: Sex-differentiated mate preferences reflect a compromise of mating ideals*. Poster presented at the 33rd annual meeting of the Human Behavior and Evolutionary Society annual conference (virtual).

- Colarelli, S. M., Mirando, T. J., Han, K., **Li, N. P.**, Vespi, C., Klein, K. A., & Fales, C. P. (2022, June 23). *Responses to Covid-19 Threats: An Evolutionary Psychological Analysis*. Poster presented at the 33rd annual meeting of the Human Behavior and Evolutionary Society annual conference (virtual).
- Tan, L. K. L.*, Choy, B. K. C.*, & **Li, N. P.** (2022, June 23). A smile is worth a thousand words (about who you are): the traits associated with smiling in a dating application profile picture. Poster presented at the 33rd annual meeting of the Human Behavior and Evolutionary Society annual conference (virtual).
- Choy, B. K. C.*, Eom, K., & **Li**, **N. P.** (2021, May). *Cynicism moderates the effect of social exclusion on prosociality through empathy*. Poster presented at the 33rd annual meeting of the Association for Psychological Science (virtual).
- **Li., N. P.**, Yong, J.*, Tsai, M. H., Lai, M. H. C.*, Lim, A. J. Y.*, & Ackerman, J. M. (2021, May). *Confidence is sexy and trainable: Evidence from initial, opposite-sex encounters.* Poster presented at the 33rd annual meeting of the Association for Psychological Science (virtual).
- Tsai, M. H., & **Li**, **N. P.** (2016, July). *Ego depletion, fatigue, anger, and cooperation within groups*. Poster presented at the 11th annual meeting of the Interdisciplinary Network for Group Research (INGRoup), Helsinki, Finland.
- Yong, J. C.*, & **Li**, **N. P.** (2015, May). *East Asian low marriage and birth rates: The role of social status affordance in long-term mating behavior*. Poster presented at the 27th annual meeting of the Human Behavior and Evolution Society, Columbia, MO.
- Ong, L.*, Park G., Franc, M.*, & **Li**, **N.** (2014, May). *Leaders' facial features as a potential source of information for prospective team members*. Poster presented at the 26th annual meeting of the Association for Psychological Science, San Francisco, CA.
- Tay, K. C. P.*, & **Li**, **N. P.** (2014, May). *Attractive faces are better for sex, unattractive faces are better for marriage*. Poster presented at the 26th annual meeting of the Association of Psychological Science, San Francisco, CA.
- Valentine, K. A.*, & **Li**, **N. P.** (2014, May). *Financially independent women less interested in mate's social status*. Poster presented at the 26th annual meeting of the Association for Psychological Science, San Francisco, CA.
- Marcinkowska, U. M.*, Kozlov, M. V., Cai, H., Contreras-Garduño, J., Dixson, B. J., Gavita, O. A., Kaminski, G., **Li**, **N. P.**, Lyons, M. T., Onyishi, I. E., Prasai, K., Pazhoohi, F., Prokop, P., Rosales Cardozo S. L., Sydney, N., Yong, J. C.*, & Rantala, M. J. (2014, April). *Cross cultural variation in men's preference for sexual dimorphism in women's faces*. Poster presented at the 9th annual meeting of the European Human Behaviour and Evolution Society, Bristol, UK.
- Valentine, K. A.*, & **Li**, **N. P.** (2013, July). *The joint effects of testosterone and sexual double standards on sexual opportunism.* Poster presented at the 25th annual meeting of the Human Behavior and Evolution Society, Miami, FL.
- Jonason, P.K.*, Garcia, J. & **Li**, **N.P.**, & Fisher, H. E. (2013, January). *Dealbreakers: Four studies illustrating what individuals do not want in mates*. Poster presented at the 14th annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Jonason, P.K.*, & **Li, N.P.** (2012, June). Playing hard-to-get: Manipulating one's perceived availability as a mate. Poster presented at the 24th annual meeting of the Human Behavior and Evolution Society, Albuquerque, NM.

- Valentine, K. A.*, **Li**, **N. P.**, Lau, I. Y., & Jonason, P. K.* (2012, June). *Sexual double standards in Singapore: Actual and intersubjective norms*. Poster presented at 24th annual meeting of the Human Behavior and Evolution Society, Albuquerque, NM.
- Valentine, K.*, **Li**, **N**., Perrett, D., & Penke, L. (2011, June). *Taking a man at face-value: The role of facial ratios and dominance in mate choice at speed-dating events*. Poster presented at the 23rd annual meeting of the Human Behavior and Evolution Society, Montpellier, France.
- Smith, A.*, & **Li, N. P.** (2011, January). *Intrasexual competition and eating restriction in heterosexual and homosexual individuals*. Poster presented at the 12th annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Kenrick, D. T., Li, Y. J.*, **Li**, **N. P.**, & Sundie, J. M. (2009, November). *Deep rationality, behavioral economics, and mating decisions*. Poster presented at the annual meeting of the Society for Judgment and Decision Making, Boston, MA.
- Ackerman, J. M., Griskevicius, V., & **Li**, **N. P.** (2009, November). *Let's get serious: Communicating commitment in romantic relationships.* Poster presented at the annual meeting of the Society for Judgment and Decision Making, Boston, MA.
- Jonason, P. K.*, & **Li**, **N. P.** (2009, May). *Have low mate value, will travel: Casting a wider net to increase the mating pool.* Poster presented at the 21st annual meeting of the Association for Psychological Science, San Francisco, CA.
- Jonason, P. K.*, **Li**, **N. P.**, & Buss, D. M. (2009, May). *The Dark Triad as a short-term mating strategy: Implications for Mate Poaching and Mate Retention Tactics*. Poster presented at the 21st annual meeting of the Human Behavior and Evolution Society, Fullerton, CA.
- Durante, K. M.*, Perilloux, C.*, Hill, S. E.*, & **Li, N. P.** (2009, February). *Fashion, rivals, and love: The effects of intrasexual competition and fertility on women's consumer behavior*. Poster presented at the 10th annual meeting of the Society for Personality and Social Psychology, Tampa, FL.
- Tausczik, Y. R.*, **Li, N. P.**, & Cason, M. J.* (2008, May). *Measuring self-perceived mate value*. Poster presented at the 2nd annual meeting of the Northeastern Evolutionary Psychology Society, Manchester, NH.
- Aumer-Ryan, K.*, **Li, N.**, & Hatfield, E. (2008, February). *Changing concepts of race: Differences between multiracial and monoracial individuals*. Poster presented at the 9th annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- Durante, K. M.*, & **Li**, **N. P.** (2008, February). *Estrogen level predicts women's self-perceived physical attractiveness and romantic relationship motivations*. Poster presented in the Evolutionary Psychology Preconference at the 9th annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- Jonason, P.*, **Li**, **N.**, Webster, G., & Schmitt, D. (2008, February). *Narcissism as an adaptive individual difference trait for men.* Poster presented in the Evolutionary Psychology Preconference at the 9th annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- Aumer-Ryan, K.*, **Li**, **N.**, & Hatfield, E. (2007, January). *Mixed (re)views: Multiracials (re)defining the concept of race*. Poster presented at the 8th annual meeting of the Society for Personality and Social Psychology, Memphis, TN.

- Jonason, P.*, & **Li, N.** (2006, June). *Mating in the modern day*. Poster presented at the 18th annual meeting of the Human Behavior and Evolution Society, Philadelphia, PA.f
- Durante, K.*, & **Li**, **N**. (2006, January). *The effects of ovulatory cycle on women's clothing preferences*. Poster presented at the 7th annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- Durante, K.*, & **Li**, **N.** (2005, June). Ovulatory effects on female sexuality, romantic relationships and clothing preferences across the menstrual cycle. Poster presented at the 17th annual meeting of the Human Behavior and Evolution Society, Austin, TX.
- Cottrell, C. A., Neuberg, S. L., & **Li**, **N. P.** (2003, March). What do people want in a group member? A biocultural analysis of valued and devalued characteristics. Poster presented at the 4th annual meeting of the Society for Personality and Social Psychology, Los Angeles, CA.
- Patock-Peckham, J. A., **Li, N.**, Ernst, H.*, Margetts, D.*, Terrell, H.*, & Nagoshi, C. T. (2001, June). Alcohol myopia versus appraisal disruption in alcohol effects on self-esteem: An evolutionary test of ego-threat. Poster presented at the 24th annual meeting of the Research Society on Alcoholism, Montreal, Canada.

TEACHING EXPERIENCE

1/09 - present	Singapore Management University	rsity Singapore
PSY108	Social Psychology	14-Fall (2), 16-Fall (2), 17-Fall, 18-Fall (2), 19-Fall (2), 20-Fall (2), 22-Fall (2), 23-Fall (2), 24-Fall (2)
PSY205	Evolutionary Psychology	10-Fall, 12-Spring (2), 14-Spring (2), 16-Spring, 17-Spring, 18-Spring (2), 19-Spring, 20-Spring, 21-Spring, 22-Spring, 23-Spring, 24-Spring, 25-Spring
PSYC302	Special Topics: Evolutionary Psychology	10-Spring
PSYC303	Special Topics: Human Mating	11-Fall
PSYC610	Evolutionary Psychology graduate seminar	10-Fall, 13-Spring, 14-Spring, 15-Spring, 17-Spring 19-Spring, 20-Spring, 21-Spring, 22-Spring, 23- Spring, 24-Spring, 25-Spring
PSYC730	Special Topics: Advanced Evolutionary Psychology graduate seminar	16-Spring, 17-Fall
SSCS400 SSRM001	Social Sciences Capstone Seminar Research Methods	10-Fall, 11-Spring, 12-Fall, 13-Spring, 15-Spring 09-Spring (2), 10-Spring (3)
8/03 - 5/08	University of Texas at Austin Instructor	Austin, TX
PSY 319K	Social Psychology	03-Fall, 04-Spring, 05-Spring, 06-Spring, 07-Spring, 07-Fall, 08-Spring
PSY 418	Statistics and Research Design	04-Spring, 04-Fall, 05-Fall, 06-Fall, 07-Fall
PSY 334E	Evolutionary Psychology	o6-Fall
PSY 394T	Evolutionary Social Psychology graduate seminar	04-Fall, 05-Fall
8/98 - 5/03	Arizona State University Instructor	Tempe, AZ
PSY 230	Introduction to Statistics	02-Fall
PSY 350	Social Psychology Lab Instructor	o1-Spring, o2-Spring, o2-Summer
PSY 290	Research Methods	00-Fall, 01-Fall, 03-Spring

Teaching Assistant PSY 290 Statistics 98-Fall, 99-Summer, 00-Spring, 00-Summer, 01-Spring, 01-Summer PSY 350 Social Psychology 99-Spring, 99-Fall 2/98 - 7/98 **Robert Morris College** Chicago, IL Instructor FIN 300 Principles of Finance SSC 202 Macroeconomics FIN 300 Principles of Finance Columbia College of Missouri – Lake County Park City, IL 8/97 - 7/98 Instructor FINC 350 Business Finance ECON 293 Macroeconomics ECON 294 Microeconomics

SERVICE – Editing, Reviewing

2015 - 2019	Editorial boards Personality and Social Psychology Bulletin Associate Editor
5/2021 – pres	Personality and Individual Differences
8/2018 - pres	Evolution and Human Behavior
1/2015 - pres	Evolutionary Behavioral Sciences
7/2014 - pres	Evolutionary Psychological Science (2017 recognized as exceptional reviewer)
7/2023 - pres	Evolutionary Studies in Imaginative Culture
1/2010 - pres	Frontiers in Evolutionary Psychology and Neuroscience
2006 - pres	Evolutionary Psychology
1/2015-12/2019	Journal of Social and Personal Relationships
1/2010-12/2017	Journal of Personality and Social Psychology

Advisory Boards

8/2022 – pres Australian Journal of Psychology

Ad hoc reviewer

- Adaptive Human Behavior and PhysiologyAmerican Journal of Psychology
- American Psychologist
- Archives of Sexual Behavior
- Asian American Journal of Psychology
- Asian American Journal of Espendiology
- Basic and Applied Social Psychology
- Behavior Research Methods
- British Journal of Psychology
- Current Anthropology
- Current Directions in Psychological Science
- Developmental Psychopathology
- Emotion
- European Journal of Personality
- European Journal of Social Psychology
- Evolution and Human Behavior
- Evolutionary Behavioral Sciences
- Evolutionary Psychological Science
- Evolutionary Psychology

- Journal of Organizational Behavior
- Journal of Personality
- Journal of Personality and Social Psychology
- Journal of Research in Personality
- Journal of Social and Personal Relationships
- Journal of Theoretical Biology
- Mankind Quarterly
- Marriage and Family Review
- National Science Foundation
- Neuroscience and Biobehavioral Reviews
- Perceptual and Motor Skills
- Personal Relationships
- Personality and Individual Differences
- Personality and Social Psychology Bulletin
- Personality and Social Psychology Review
- PLOS ONE
- Psychological Bulletin
- Psychological Science

• Evolutionary Studies in Imaginative Culture

Frontiers in Evolutionary PsychologyHong Kong Research Grants Council

· Human Nature

Journal of Applied Social Psychology Journal of Behavioral Decision Making

• Journal of Business Research

Journal of Cross-Cultural Psychology Journal of Economic Psychology

• Journal of Environmental Psychology

• Journal of Evolutionary Psychology

Journal of Experimental Social Psychology

• Journal of Family Psychology

· Journal of Homosexuality

• Journal of Individual Differences

Psychology and Marketing

• Reproductive Sciences

Review of General Psychology

• Royal Society Open Science

• SAGE Open

· Scandanavian Journal of Psychology

• Scientific Reports

• Sexuality & Culture

• Social Cognition

· Social Indicators Research

Social Psychological and Personality Science

Social Psychology

· Social Psychology Quarterly

• Theory in Biosciences

Trends in Psychology

2007 Human Behavior and Evolution Society – *Postdoctoral Award judge* 2016 Human Behavior and Evolution Society – *Postdoctoral Award judge*

SERVICE - Government, University, School, and Department

01/25 - 06/27	Singapore Management University Postgraduate Research Coordinator, PhD Psychology Program Institutional Review Board	Singapore
01/10 - 12/12	Chairman	
08/09 - 12/09	Deputy Chairman	
02/22 - 2023	Search committee for computational social sciences faculty	
06/21 - 12/21	Gender Equality Taskforce	
2010	Senate Grievance Commission	
	School of Economics	
2011	Dean search committee	
	School of Social Sciences	
2/13/24	Peer Teaching Review of SOSS assistant professor	
2022	Team for planning the SOSS/SMU Festival of the Social Sciences 2023	
4/8/22	Research Camp – Discussant for Exploring the potential of digitalisation	
,	in the preservation of endangered cultural heritage by David Ocon	
01/21 - 12/24 08/20 - pres	Postrgraduate Research Programme Curriculum Committee Research Committee	
2018 - pres	Steering committee for SMU A-South 3 SOSS office relocation and design	
2018 - pres 2013 - pres	Task force for research	
2012 - pres	Tenure committees	
2011 - pres	School research committee	
2011 - pres	Dean's evaluation committee for research	
2008 - pres	Contract renewal committees	
2009	Admissions strategy committee	
2009 - pres	Admissions interviewer – annual exercise involving 9-18 hours of interviewi	ng
	Ministry of Community Development, Youth and Sports	Singapore
	Family Research Fund – Evaluation Panel	O I
1/10 - 12/12	Research Ethics Resource Person	

University of Texas at Austin Department of Psychology

Austin, TX

Merit review committee

SERVICE – Conference organization

2006

	conterence organization	
2022-Jun	Human Behavior and Evolution Society 2022 Conference Co-host of 4-day conference (online)	Worldwide
2015-Feb	Psychology and Public Policy 2015 Conference-Workshop, Singapore Management University Organizer of 1-day conference and 1-week workshop	Singapore
2005-Jun	Human Behavior and Evolution Society 2005 Conference Co-organizer of 5-day conference	Austin, TX
2004-Jan	SPSP 2004 Evolutionary Preconference Co-organizer of 1-day conference	Austin, TX
SERVICE – G	Fraduate dissertation and thesis committees	
MSc, 2024	Singapore Management University Nicole Fellice Ko (committee chair) Daddy's money or theirs: Do people choose immediate or future resources in potential mates?	
PhD, 2024	Lynn Kai Lin Tan (committee chair) "The Effects of Population Density and Resource Scarcity on Prosociality"	
PhD, 2023	Bryan Kwok Cheng Choy (committee chair) "No interest in being cynical: Conflicting versus corresponding interests track variability in the link between a sense of control and cynicism"	
MPhil, 2023	Nicole Chen Ruiying (committee chair) "What Might David Do in the Face of Goliath? The Effects of Height on Status- Signaling Behaviours in Males"	
MPhil, 2023	Daniel Ho Zongyou "The (Simp)le Truth About Excessive and Obsessive Romantic Behaviours in Men"	
MsC, 2023	Wee Qin Ng "Executive functions, daily stress, and Problematic social media use: a daily diary approach"	
MsC, 2023	Amos Tai Yong En "It's a Privilege, Not an Entitlement: Differences in Self-Perceptions and Situational Responses Between the Entitled and Privileged"	
MsC, 2023	Greg Tee Hng Tan "Seek and you shall find? Examining the role of cynicism in the relationship between subjective social class and support seeking"	
MsC, 2022	Yu Ping Wong "Parental Psychological Control and Offspring Anxiety: A Cognitive Model"	

MsC, 2021 Lynn Kai Lin Tan (committee chair) "Do People Who Have More, Give More? Examining the Interaction Effects of Ecological Factors on Prosociality" PhD, 2021 Wei Xing Toh "Individual Differences in Executive Function and Emotion Regulation Flexibility" Alvin Jun Jue Wong (committee chair) MsC, 2021 "Taking Health-Risks as a Short-Term Mating Strategy" MPhil, 2020 Bryan Kwok Cheng Choy (committee chair) "With a little help from my (undesirable) friends: The influence of sex ratio on preferences for the relative mate value of friends" MPhil, 2020 Farah Binte Abdul Malik (committee chair) "Is It Only the Thought that Counts; or Do Gift Cost, Social Approval, and Relationship Satisfaction Matter Too?" Zilin Yan (committee chair) MSc, 2018 "Counting Members in My league: Mate Value Moderates Economic Effects of Local Operational Sex Ratio" MSc, 2018 Hui Si Oh "The Effects of Paradoxical Mindset on Team Creativity" MSc, 2018 Nadhilla Melia "The Interpersonal Effect of Guilt Expressions on Cooperation: The Role of Social Perceptions" Peter K. C. Tay (committee chair) PhD, 2017 "Adaptive mating memory: Survival Threat and Attractiveness Enhance Retention of Potential Mate Faces" PhD, 2017 Jose C. Yong (committee chair) "Evolutionary Domain-Specific Self-Esteem" PhD, 2015 Sharon Koh "The (Un) Desirability of Happiness: Pathogen Threats Predict Differences in the Value of Happiness" PhD, 2015 Katherine A. Valentine (committee chair) "Bioecological Exchange Theory: Trading Resources for Childcare in Mate Selection" MSc, 2014 Michal Franc "Facial Features and the Effectiveness of Apology" Jose Yong (committee chair) MSc, 2014 "East Asian Low Marriage and Birth Rates: The Role of Social Status Affordance in Marriage and Childbearing Behavior" Katherine A. Valentine (committee chair) MSc, 2010 "The Joint Effects of Culture and Ovulatory Shift on Women's Sexual Opportunism" **University of Texas at Austin** Austin, TX PhD, 2010 Lisa Steffek

PhD, 2009	Kristina Durante (committee chair)	
PhD, 2009	Diana Fleischman	
PhD, 2007	Sean Conlan	
PhD, 2007	Joongwan Jeon	
PhD, 2006	Sarah Hill	
PhD, 2005	Joshua Duntley	
	External examiner or committee member:	
MA acco	Corton Vogni Control Michigan University	Mount Dloggant MI
MA, 2023	Carter Vespi – Central Michigan University "Say Differences In Joh Attribute Professors An Evolutionary Population	Mount Pleasant, MI
	"Sex Differences In Job Attribute Preferences: An Evolutionary Per	*
PhD, 2014	Stephanie Zhu Xiaoqin - Chinese University of Hong Kong	Shatin, HK
PhD, 2009	Johann Ponnampalam - Deakin University	Melbourne, AU
MA, 2009	Patrick Kerr - University of Canterbury	Christchurch, NZ
MA, 2007	Luke Barisic - Deakin University	Melbourne, AU

SERVICE – Graduate student mentoring as primary advisor

2023 - pres 2023 - pres 2023 - pres 2021 - pres 2019 - pres 2019 - 2021 2018 - pres 2018 - 2020 2016 - 2018 2015 - 2017 2012 - 2017	Singapore Management University Simon Groome Nicole Ko Ivy Koh Nicole Chen Lynn Tan Alvin Wong Bryan Choy Farah Malik Zilin Yan Peter Tay Jose Yong Katherine Valentine	Singapore
2006 - 2008 2006 - 2007 2005 - 2009 2004 - 2009 2004	University of Texas at Austin Yla Tausczik Katherine Aumer-Ryan Meg Cason Kristina Durante Russell Jackson	Austin, TX

SERVICE – Undergraduate honors thesis advisement

2019 2010	Singapore Management University Joel Chin	Singapore
2018 - 2019	"To Be or Not To Be Together: An Experimental Look at the Effects of Emot	ional
	Loneliness on Fertility Motivations"	
2018 - 2019	Bryan Choy	
	"Preferences for Mistresses" (SMU School of Social Sciences best thesis awa	ırd)
2016 - 2017	Amanda Tay	
	"The Effects of Social Status Concerns on Materialism, Desired Work-Famil	y Balance,
	and Childbearing Attitudes"	
2012 - 2013	Aakanksha Srivivasan	
	"The Effects of Experiencing Luck on Self-perceived Mate Value"	
2010 - 2011	Jose Yong	
	"The effects of resource cues on self-perceived mate value and mating stand	ards" (SMU
	School of Social Sciences best thesis award)	

	University of Texas at Austin	Austin, TX
2008 - 2009	Stephanie Cantu	
2007	Samantha John	
2006 - 2007	Jennifer Pollack	
2006	Joanna Casas, David Dubin, Lily Patel	
2005 - 2006	Jeffrey Lerew	
2004	Christina Chou	
2003 - 2004	April R. Smith	

${\bf SERVICE-Other\ undergraduate\ advisement}$

	University of Texas at Austin	Austin, TX
2008	Alexandra Fu (Plan II honors program)	

SERVICE – Invited talks to students and other student events

SERVICE	Three table to state and other statement of this	
08/04/25	Singapore Management University MWKL Student Wellness Centre – Talk to SMU students entitled "Behind closed doors	
00/04/25	Untold effects of pornography on relationships"	
10/02/25	MWKL Student Wellness Centre – workshop (talk) entitled "Understanding Toxic Masculinity"	
04/26/24	·	
02/24/24	Open House – Talk to perspective students entitled "Evolutionary Mismatch: Why progress is making life harder"	
11/01/23	SMU Psychology Society- Relationship Talk	
02/25/23	Open House – Talk to perspective students entitled "Evolutionary Mismatch: Why progress is making life harder"	
02/20/22		
	Why life is hard and only getting harder"	
10/31/19	Chang Jiang Graduate School of Business – SMU DBA Program	
	长江商学院-新大 – 李光前商学院工商管理学 DBA 课程	
	Invited special lecture entitled "Leadership, Organizations, and Evolutionary	
	Mismatch"	
05/11/19	Destination: SMU – workshop (talk) entitled "Evolutionary Mismatch: Why Progress is Making Life <i>More</i> Difficult"	
06/22/18	Explore! SMU School of Social Sciences – workshop (talk) entitled "Why Life Is Hard: Keys to Modern Happiness"	
04/01/17	Social Sciences Discovery Day – Multi-Panel Discussion on Mass Media and Social Media	
11/05/14	Social Sciences Students' Society (SOSCIETY) – Major Decisions Talk	
	Hillside World Academy Singapor	
03/18/25	Career talk – bilingual (English, Chinese) speaker on career education to Middle Year and Degree Program students	
	National Junior College Singapor	
01/20/20	Psychology workshop entitled "Mismatched: Why life is getting harder, not easier"	
	Raffles Institution Singapor	
02/16/19	Combined Universities talk – SMU School of Social Sciences speaker	
	Anglo Chinese School (International) Singapor	

08/29/18	Psychology talk entitled "Why Does Life Seem to Be Getting Harder and Not Easier? It's All About Mismatch"	
	Singapore Psychological Society	Singapore
10/30/10	Undergraduate Research Award Symposium (Keynote speaker)	0.1
	Singapore Institute of Management	Singapore
03/09/10	Psychological Society	
	University of Texas at Austin	Austin, TX
01/24/08	Asian Business Students Association	
02/06/07	Women in Psychology	
11/29/06	Texas Student Psychological Association	
11/21/06	Texas Interdisciplinary Plan – Critical Thinking class	
11/04/06	University of Texas Launch workshop	
10/31/06	Department of Germanic Studies - Aspects of Love in the Middle Ages class	
10/24/06	Gamma Beta Phi honors service organization	
02/22/06	Psi Chi National Honor Society	
10/05/04	Texas Student Psychological Association	
03/24/04	Texas Student Psychological Association	
10/14/03	National Communication Association graduate panel	

SERVICE – Other

2013	Mediacorp	Singapore
	Singapore Woman Award 2013 judge	

STUDENT PLACEMENT – sampling of students & RAs

Axel Allen	MA, international policy - Monterey Institute of International Studies
Drew Bailey	PhD, developmental psychology - University of Missouri
Stephanie Cantu	PhD, social psychology – University of Minnesota
Christina Chou	MFT - University of Connecticut
Bryan Choy	MSc - Singapore Management University
	PhD – Singapore Management University
	Ministry of Defence, Singapore
Euodia Chua	PhD, clinical psychology – University of South Dakota
Wendy Contreras	MA, counseling psychology - University of Texas at San Antonio
David Dubin	PhD, industrial/organizational psychology - University of Houston
Brian Dubois	Internship, Federal Bureau of Investigations
Jan Dulay	MS, physical therapy - Texas Women's University
Kristina Durante	Assistant Professor of Marketing, University of Texas at San Antonio
Taher Gulamhusein	MD - University of Texas Southwestern
Rose Halterman	PhD, cognitive psychology - University of Iowa
Hilary Hancock	MA, general psychology – New York University
Kaytee Hoverson	MNps, masters in non-profit studies - Arizona State University
Peter Jonason	Visiting Assistant Professor, University of Western Florida
	Visiting Assistant Professor, University of South Alabama
	Lecturer, University of Western Sydney
Colette Laquey	MD - University of Texas Medical Branch
Amy Lim	Lecturer, Murdoch University Singapore
Farah Malik	MSc - Singapore Management University
Nick Marston	MD - University of Minnesota
Paul Miglin	PhD, human development and family science - Ohio State University
Vithiyah Muthukumar	MP, clinical psychology - National University of Singapore

Kok Leong Ng
PhD, psychology - University of Kentucky

Julie Offerman JD - Texas Tech University

Odochi Ohia PhD, developmental cognitive neuroscience - University of Houston

Derek Pasisz MA, psychology - California State University, Sacramento

PhD, developmental psychology - Florida State University

Lily Patel PhD, social psychology - Northern Illinois University
Jen Pollack PhD, counseling psychology - Texas Tech University
April Smith PhD, clinical psychology - Florida State University
Oliver Sng PhD, social psychology - Arizona State University

Charles Stricklan MA, counseling psychology - Northern Arizona University

PsyD - Argosy University

Hayley Stulmaker MA, counseling psychology - Texas Women's University

Lisa Yanyue Tang

Peter Tay Assistant Professor - Singapore Institute of Technology

Dan Travelle DDS - University of Southern California

Yuriy Ustinov PhD, clinical psychology - University of Alabama

Casey Wolfington PsyD - University of Denver

Charles Xu MS, speech-language pathology - University of Louisville

Jamie Yee OD (optometry) - University of Houston Jose Yong PhD, Singapore Management University

Assistant Professor, Northumbria University

Adriana Zolezzi MA, counseling - New York University

MBA - University of Texas at Austin

MEDIA - Selected television appearances

(2013, Feb 14). Internet dating. Channel NewsAsia: AM Live! Produced by MediaCorp, Singapore.

(2013, July 17). Channel NewsAsia: On the Red Dot. Produced by MediaCorp, Singapore.

(2013, Nov 26). Marriage. Channel NewsAsia: Sq+. Produced by MediaCorp, Singapore.

(2009). The science of love. *Channel NewsAsia: Prime Time Morning*. Produced by MediaCorp, Singapore.

(2008). Explore the science of love – news feature. Produced by KXAN, Austin, TX.

(2006). Mental engineering, episodes 809 & 810.

(2005). The sex files: Dirty jokes. Produced by the Discovery Channel Canada.

(2002). The science of seduction. Produced by the BBC.

EDUCATION - Non-degree coursework

1996 - 1997	University of Illinois College of Arts and Sciences: <i>Part-time student, psychology</i>	Champaign, IL
1994 - 1996	Northwestern University University College: <i>Part-time student, psychology</i>	Chicago, IL
1991 - 1992	Northwestern University College of Arts and Sciences: <i>PhD coursework in Finance</i>	Evanston, IL

RESEARCH EXPERIENCE (pre-PhD program)

Northwestern University 1/97 - 8/98 Northwestern University Independent research with Dr. J. Michael Bailey Designed and implemented study on economics of mate selection preferences 1/97 - 6/97 Research Assistant to Dr. Galen Bodenhausen

 Assisted with research investigating the effects of motivation and cognitive load on stereotype change, and research on ingroup favoring versus outgroup derogation

1/97 - 6/97

Research Assistant to Dr. Jeffrey Sherman

 Assisted with research examining the effects of cognitive load during encoding and recognition on the processing of stereotype consistent and inconsistent information

University of Illinois

Champagne, IL

6/97 - 7/98

Research Assistant to Prof. David Budescu

Assembled and copyedited the following book:
 Budescu, D.V., Erev, I., & Zwick, R. (Eds.). (1999). Games and Human Behavior:
 Essays in Honor of Amnon Rapoport. Mahwah, NJ: Earlbaum.

PROFESSIONAL EXPERIENCE (pre-psychology)

8/92 - 11/96 **Richards & Tierney, Inc.**

Chicago, IL

Manager of Performance Attribution

- Provided client service to General Electric and other pension funds
- · Analyzed performance of institutional money managers
- · Analyzed risk and style of domestic and international equity portfolios
- Performed quantitative manager searches for various pension funds
- Analyzed completeness funds that manage domestic equity misfit risk

6/91 - 8/92

Kellogg Computer Services, Northwestern University *Consultant*

Evanston, IL

- Developed interactive access software for Citicorp financial databases
- Wrote The Researcher's Guide to Financial Databases at Kellogg documentation for using Center for Research in Security Prices (CRSP), Compustat, and Citicorp financial databases at the Kellogg Graduate School of Management (used for empirical research in the business school)
- Trained and provided user support for the above UNIX based, FORTRAN access databases

10/89 - 7/90 **O'C**

O'Connor & Associates

Chicago, IL

Foreign Exchange Options Trading

- Completed two extensive options courses (top 10% in each)
- Assisted in foreign exchange options marketmaking and risk management in the interbank market, Chicago Mercantile Exchange, and Philadelphia Stock Exchange
- Developed delta/gamma/vega spreadsheets for options trading/risk management

8/88 - 10/89

Andersen Consulting, Arthur Andersen & Co.

Chicago, IL

Experienced Staff Consultant

- Completed three rigorous training schools (computers, business, & systems) at company's international training site in St. Charles, IL
- Coded, tested, and documented software for Sprint and federal government telecommunications project
- Executed and maintained systems test cycle during systems test phase of revenue information system project for United Airlines

OTHER

- GMAT: 710 (99%)
- GRE: 640 Verbal (90%), 760 Quant (92%), 770 Analytical (96%), 720 Psych (96%)
- Expertise in many computer languages and applications, including SPSS, Superlab, Excel, Visual Basic, Word, Powerpoint, Illustrator, FORTRAN

• Fluent in conversational Chinese (Mandarin), proficient in French